



**BUSINESS OF THE CITY COUNCIL  
YAKIMA, WASHINGTON  
AGENDA STATEMENT**

Item No. 9.A.  
For Meeting of: September 17, 2024

**ITEM TITLE:** Resolution authorizing agreements with Enterprise Fleet Management, Inc., to provide Fleet Management Services

**SUBMITTED BY:** Christina Payer, Buyer II - Purchasing  
Scott Schafer, Public Works Director  
\*Kerry Jones, Fleet and Facilities Manager

**SUMMARY EXPLANATION:**

If approved these agreements will enable Enterprise Fleet Management, Inc., to provide fleet management services for the City of Yakima (City). The budgeted amount for the first year of the fleet management program is \$150,000. This will allow the City to lease 11 to 12 vehicles.

Enterprise Fleet Management, Inc., provides a range of customizable fleet solutions from selection and acquisition to ongoing management services. Their sales and service network can support participating entities throughout the United States and Canada. Their customer website allows for customizable dashboards and drill down fleet reporting to enhance fleet oversight. Enterprise is offering solid acquisition terms to Sourcewell participating entities, along with significant discounts off MSRP.

As a municipality the City has the ability to obtain contract pricing for each vehicle purchase at a reduced rate. Which amounts to significant savings from open market pricing. Enterprise will obtain the vehicle and the City will make monthly lease payments. At the end of the lease, Enterprise will sell the vehicle on the open market. Any proceeds that exceed the payoff balance will be applied to a future vehicle lease.

Enterprise fleet management services also include monitoring the market and determining the best time to rotate vehicles in and out of service. This function will give the City the capacity to procure newer vehicles and provide replacement options for an aging fleet. It will also allow for less maintenance and repairs that can be attributed to an aging fleet.

**ITEM BUDGETED:** Yes

**STRATEGIC PRIORITY 24-25:** A Resilient Yakima

**RECOMMENDATION:** Adopt Resolution.

**ATTACHMENTS:**

[Resolution Agreements Enterprise Fleet Management.docx](#)  
[Enterprise Fleet Management Agreements.pdf](#)