

Memorandum

TO: City Council
FROM: David Yang , Staff Engineer
DATE: March 17, 2025
SUBJECT: Accept quote from Forest Lake Contracting, Inc. for the 2025 Traffic Signal System Maintenance, City Project 25-10.
ITEM NUMBER: 8.h
SECTION: CONSENT AGENDA

REQUESTED MOTION

Accept the base and alternate 1 quote and award contract to Forest Lake Contracting, Inc. in the total amount of \$130,000.00 for the 2025 Traffic Signal System Maintenance, City Project 25-10.

INTRODUCTION

Staff solicited quotes for the 2025 Traffic Signal System Maintenance, City Project 25-10, as part of the city's 2025-2029 Capital Improvement Program, and recommends the city council accept the low quote from Forest Lake Contracting, Inc. to complete the project.

DISCUSSION

The city council approved a master agreement for maintenance of traffic signal systems with Ramsey County on November 4, 2024. This agreement represents the county's current policies on lighting for county roadways and allocation of costs for traffic signal systems that the county owns and operates in the city.

Under this agreement, the city is responsible for painting the traffic signal system poles and mast arms. Applying new paint not only improves the overall appearance of the traffic signal system, but it also forms a barrier on exposed surfaces against corrosion from environmental factors such as moisture, salt, and harsh weather. This is an important measure in preventing excessive corrosion which can lead to costly repairs and interrupted services.

In preparation for this project, city staff inspected all traffic signal systems in the city and prioritized their maintenance based on the level of corrosion observed. Quotes were solicited from contractors known to do this type of work. The request for quotes included a base quote for painting 14 traffic signal systems, and an alternate quote for painting 3 additional traffic signal systems. The city received quotes from 3 contractors, which are summarized below:

- **Contractor:** Forest Lake Contracting, Inc.
 - **Total Quote (Base Plus Alternate):** \$130,000.00
- **Contractor:** Cobalt Companies
 - **Total Quote (Base Plus Alternate):** \$147,630.00

- **Contractor:** Pole Painting Plus
 - **Total Quote (Base Plus Alternate):** \$178,050.00

The lowest quote received was from Forest Lake Contracting, Inc. for a total of \$130,000.00 (base plus alternate). This was 16.9% lower than the engineer's estimated cost of \$156,400.00. Forest Lake Contracting, Inc. has successfully completed several city projects in previous years and their work has been acceptable.

The 2025 Traffic Signal Maintenance, City Project 25-10, will be funded by the Street Renewal Fund as designated in the 2025-2029 Capital Improvement Program.

RECOMMENDATION

Staff recommends the city council accept the base and alternate quote from Forest Lake Contracting, Inc. in the amount of \$130,000.00 for the 2025 Traffic Signal Maintenance, City Project 25-10.

ATTACHMENTS

[Project Location Map.pdf](#)

[Quote - Forest Lake Contracting 03-04-2025.pdf](#)