

Memorandum

TO: City Council
FROM: David Yang , Staff Engineer
DATE: April 20, 2026
SUBJECT: Accept quote from Cobalt Companies for the 2026 Traffic Signal System Maintenance, City Project 26-01.
ITEM NUMBER: 8.1
SECTION: CONSENT AGENDA

REQUESTED MOTION

Accept quote from Cobalt Companies in the amount of \$26,900.00 for the 2026 Traffic Signal System Maintenance, City Project 26-01.

INTRODUCTION

Staff solicited quotes for the 2026 Traffic Signal System Maintenance, City Project 26-01, as part of the city's 2025-2029 Capital Improvement Program, and recommends the city council accept the low quote submitted by Cobalt Companies and award a contract to complete the project.

DISCUSSION

The city council approved a master agreement for maintenance of traffic signal systems with Ramsey County on November 4, 2024. This agreement represents the county's current policies on lighting for county roadways and allocation of costs for traffic signal systems that the county owns and operates in the city.

Under this agreement, the city is responsible for painting the traffic signal system poles and mast arms. Applying new paint not only improves the overall appearance of the traffic signal system, but it also forms a barrier on exposed surfaces against corrosion from environmental factors such as moisture, salt, and harsh weather. Excessive corrosion can lead to costly repairs and interrupted services.

In preparation for this project, all traffic signal systems within city limits were inspected and their maintenance prioritized based on the level of corrosion and wear observed. Seventeen traffic signal systems were painted in 2025. The remaining five city-maintained traffic signal systems that need maintenance are scheduled for painting this year. Staff requested quotes from four contractors known to do this type of work. Two quotes were received, which are listed below:

- **Cobalt Companies**
 - Submitted Quote Total: \$29,600.00
- **Aerial Painting**

- Submitted Quote Total: \$34,000.00

Cobalt Companies is the lowest quote at \$26,900.00, which is 22% below the engineer's estimate (\$34,500.00).

Staff recommends the city council accept the quote submitted by Cobalt Companies in the amount of \$26,900.00 for the 2026 Traffic Signal System Maintenance, City Project 26-01. This project will be funded by the street renewal fund as designated in the 2026-2030 capital improvement program.

RECOMMENDATION

Staff recommends the city council accept the quotes and award contract to Cobalt Companies in the amount of \$26,900.00 to complete the 2026 Traffic Signal System Maintenance, City Project 26-01.

ATTACHMENTS

[Project Locations Map - Shoreview CP26-01.pdf](#)

[Cobalt Companies Proposal - 2026 Traffic Signal Maintenance.pdf](#)

[Aerial Painting Proposal - 2026 Traffic Signal Maintenance.pdf](#)