

# Memorandum

**TO:** City Council  
**FROM:** Stephanie Smith , City engineer  
**DATE:** April 7, 2025  
**SUBJECT:** Receive bids and award contract for the 2025 Street Light Replacement, city project 25-05  
**ITEM NUMBER:** 8.f  
**SECTION:** CONSENT AGENDA

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## **REQUESTED MOTION**

To adopt resolution 25-27, receiving bids for the 2025 Street Light Replacement, city project 25-05 and awarding contract to the lowest responsible bidder Killmer Electric Co. Inc. in the amount of \$628,012.00.

## **INTRODUCTION**

At the March 3rd, 2025 meeting, the city council approved the plans and specifications and ordered the advertisement for bids on the 2025 Street Light Replacement, city project 25-05. Electronic bids were received and publicly opened on April 1, 2025. Council action is needed to award the contract to the lowest responsible bidder.

## **DISCUSSION**

Shoreview's infrastructure replacement plan and capital improvement plan includes funding to replace the city's aging street lights. Many of the city owned lights were installed in the 1970's and 80's and are now at the end of their useful life.

This year's project includes the replacement of 41 street lights in multiple neighborhoods. Locations of the replacement areas are shown on the attached map. The new street lights consist of a 25-foot smooth aluminum bronze pole, matching 4-foot mast arm, a 40-watt LED bronze cobra head style fixture, and underground power. Underground wiring for street lighting at Glen Paul Court & Churchill Street that has known maintenance issues will be replaced with this project, while leaving the existing lighting fixtures in place. A bid alternate is proposed to replace 13 aging light fixtures within the Heather Ridge neighborhood.

Electronic bids were received and publicly opened on April 1, 2025. Six bids were received and reviewed by the city's consultant SEH and city staff. The bids and the engineer's estimate of cost are tabulated below:

| <b>Bidder</b>             | <b>Base Bid</b> | <b>Alternate</b> | <b>Total Base + Alternate</b> |
|---------------------------|-----------------|------------------|-------------------------------|
| Killmer Electric Co. Inc. | \$487,887.00    | \$140,125.00     | \$628,012.00                  |

|                               |                     |                     |                     |
|-------------------------------|---------------------|---------------------|---------------------|
| Forest Lake Contracting, Inc. | \$522,000.00        | \$140,000.00        | \$662,000.00        |
| MP Nextlevel, LLC             | \$546,763.00        | \$134,618.00        | \$681,381.00        |
| Apadana, LLC                  | \$661,502.00        | \$196,907.00        | \$858,409.00        |
| Egan Company                  | \$726,500.00        | \$205,000.00        | \$931,500.00        |
| Parsons Electric LLC          | \$726,629.68        | \$188,595.36        | \$915,225.04        |
| <i>Engineer's Estimate</i>    | <i>\$487,374.60</i> | <i>\$134,923.60</i> | <i>\$622,198.20</i> |

Killmer Electric Co. Inc. is the lowest responsible bidder, in the amount of \$487,887.00 for the base bid and \$140,125.00 for the alternate. Due to the high level of competitive bidding and increasing uncertainty around materials costs in future years, staff is recommending award of both the base and alternate bid for a total of \$628,012.00. The recommendation letter from SEH is attached.

The total estimated cost for construction of the project is \$665,012.00, which includes construction, engineering and administration cost. The current capital improvement plan includes a budget of \$566,460. The project will be funded from the street light fund. Finance department staff confirmed that the street light fund would be able to fund the additional cost, while maintaining required fund balances. Future street lighting replacement projects may be reduced in scope if needed in the next capital improvement plan.

#### **RECOMMENDATION**

Staff recommends the city council adopt the attached resolution 25-27, receiving bids and awarding the contract for base bid and alternate of the 2025 Street Light Replacement, city project 25-05, to Killmer Electric Co. Inc. for \$628,012.00.

#### **ATTACHMENTS**

[25\\_0401\\_SEH\\_LetterRecommendAward.pdf](#)

[2025 Street Lighting 25-05\\_Locations Map.pdf](#)

[Resolution 25-27 Accepting Bids and Award Contract 2025 Street Light Replacement 25-05.docx](#)