



City Council Staff Report

Subject: CALNET NextGen Cooperative Purchase Agreement

Date: May 9, 2023

Submitted By: Brian Graves, Information Technology Manager

Department: Information Technology

Recommendation:

Adopt a Resolution of the City Council of the City of Rocklin Approving the Migration from the Existing CALNET 3 contract to the New CALNET NextGen Contract and Authorizing the City Manager to Execute an Agreement with CALNET.

Background:

The California Department of Technology (CDT) has competitively bid telecommunication services through state awarded contracts known as the California Network and Telecommunication (CALNET) program since 1998. The City of Rocklin has piggybacked on these contracts to take advantage of the discounted pricing for telecommunication services. CDT has negotiated new contracts, referred to as CALNET NextGen, through AT&T, which renew and improve nearly all CALNET 3 services while adding new offerings to meet the state's modern needs. Agencies currently using services under CALNET 3, like City of Rocklin, need to transition their existing services from the expiring CALNET 3 contracts to the new CALNET NextGen contracts by June 2023.

The City, by utilizing the cooperative agreement, can leverage the CALNET NextGen rate, which is approximately 20-30% lower than the current standard rate for phone and data line services. The City's competitive bid process would unlikely to realize the cost savings the CALNET NextGen contract offers. Therefore, staff recommends participating in the cooperative agreement by authorizing the City Manager to sign and submit the CALNET NextGen Non-State Entity Service Policy & Agreement (NESPA) and CALNET NextGen Authorization to Order (ATO) forms attached to this report on behalf of the City, consistent with Rocklin Municipal Code (RMC) Chapter 3.04.

Sections C and D of the RMC Chapter 3.04.090 authorizes the City to piggyback contracts and enter into cooperative purchase arrangements with other governmental entities if a government agency has solicited bids and awarded a contract for the goods and services which the City desires to obtain, and will require approval of the City Council, for the contract amount being greater than \$50,000.

Fiscal Impact:

Sufficient funds are available in the Fiscal Year 2022/23 Operating Budget in the General Fund (100) to cover the costs of the agreement. Future costs will be accounted for in subsequent operating budgets.

ATTACHMENTS:

- [1. Resolution](#)
- [2. Resolution Exhibit A - Agreement](#)