



## City Council Staff Report

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**Subject:** Acquisition of LIFEPAK 35 Monitor/Defibrillators

**Date:** May 13, 2025

**Submitted By:** Shawn Watkins, Deputy Chief  
Reginald Williams, Fire Chief

**Department:** Fire

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**Recommendation:**

Adopt a Resolution of the City Council of the City of Rocklin Approving Lease Purchase Agreement for LIFEPAK 35 Monitor/Defibrillators with Flex Financial, a Division of Stryker Sales, LLC, and Authorizing the City Manager to Execute the Agreement.

**Background:**

The Fire Department provides Advanced Life Support (ALS) services to the residents of the City of Rocklin. In providing ALS services, the Fire Department is required by Sierra-Sacramento Valley Emergency Medical Services (S-SV EMS) to use manual monitors/defibrillators to treat adult and pediatric patients who are experiencing a cardiac arrest and other cardiac system failure that require immediate defibrillation, transcutaneous cardiac pacing, cardioversion, and electrocardiogram 12-lead cardiac monitoring.

The Fire Department currently has four (4) LIFEPAK 15 cardiac monitor/defibrillators (purchased in 2016) which are at their end of serviceable and useful life phase. Staff conducted a thorough assessment of comparable monitors/defibrillators by evaluating product availability, product compatibility, products' ability to transmit patient data to the receiving hospitals and conducted in-depth field trials to determine most effective and efficient products for use, and recommends continuing the use of LIFEPAK monitor/defibrillator products.

LIFEPAK 35, cardiac monitor/defibrillator, is a clinically advanced, life-saving device with propriety tools and technology built on an intuitive platform for advanced patient care. The purchase lease agreement with Flex Financial, a division of Stryker Sales, LLC, includes an extended warranty service for five years due to the nature of the devices requiring calibration and maintenance service annually. The Fire Department will receive a credit for returning four (4) LIFEPAK 15 units; the credit is included in the calculation for the lease purchase of the four (4) new LIFEPAK 35 units.

**Fiscal Impact:**

There is no additional fiscal impact, as sufficient funds are available in the Fiscal Year 2024/25 Operating Budget within the General Fund (Fund 100). Additional funding needed in future fiscal years will be included in future budgets.

**ATTACHMENTS:**

1. [Resolution](#)
2. [Resolution Exhibit A - Agreement](#)