



City Council Staff Report

Subject: Janitorial Services Agreement

Date: August 12, 2025

Submitted By: Matt McClure, Public Works Manager
Justin Nartker, Public Works Director

Department: Public Works

Recommendation:

Adopt a Resolution of the City Council of the City of Rocklin Authorizing Awarding the Contract for Janitorial Services of City Owned Facilities to Pride Industries One, Inc. and Authorizing the City Manager to Execute the Agreement with Pride Industries.

Background:

Janitorial services costs for City-owned facilities are included in the Fiscal Years 2025/26 and 2026/27 Operating Budget. The previous contract, originally approved by the City Council in 2022, expired on June 30, 2025. To ensure continuity of service, the City Manager authorized a short-term, two-month interim contract covering the period from July 1, 2025, through August 31, 2025. Staff reviewed various options and, utilizing the State of California Welfare and Institutions Code 19404 (Code 19404), contacted Pride Industries One to provide pricing for janitorial services for a three-year period. Code 19404 states that any state agency, city or county, etc. may without advertising or calling for bids, purchase materials and supplies manufactured and services provided by public or private nonprofit California corporation operating community rehabilitation programs serving persons with disabilities, etc. Pride Industries One, Inc. meets the necessary requirements and provided the following pricing:

Year	Cost
Year 1 (Ten Months)	\$ 287,117.70
Year 2	\$ 361,404.00
Year 3	\$ 375,068.76
TOTAL	\$1,023,590.46

The first period of the agreement is for ten months (September 1, 2025-June 30, 2026), followed by two twelve-month periods (July 1, 2026-June 30, 2027 and July 1, 2027-June 30, 2028). This contract is based on a price per City facility. Staff recommends the City Council award the contract to Pride Industries One, Inc.

The Resolution establishes the City Manager's change order authority to add/delete City

facilities and/or square footage if the City increases/decreases the amount or size of City's facilities.

Fiscal Impact:

There is no additional fiscal impact to the General Fund. Sufficient funds are available in the Operating Budget for the adopted budget years. Funding for subsequent years will be considered in the budgets adopted for the applicable fiscal years, provided sufficient resources are available in the applicable funds.

ATTACHMENTS:

1. [Resolution](#)
2. [Resolution Exhibit A - Services Agreement](#)
3. [California Code 19404](#)