



City Council Staff Report

Subject: CrowdStrike Endpoint Protection Security Software Contract

Date: February 25, 2025

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Department: Administrative Services - IT

Recommendation:

Adopt a Resolution of the City Council of the City of Rocklin Approving and Authorizing the City Manager to Execute a CrowdStrike Contract from CDW Government LLC.

Background:

Municipalities increasingly rely on technology to safeguard their people, processes, and infrastructure from cyber threats. Endpoint protection is a critical security solution that provides centralized dashboards and administrative functionality to protect devices such as workstations, laptops, servers, mobile devices, and cloud resources from data breaches caused by cyberattacks or human error.

The CrowdStrike Falcon Complete Advanced Endpoint Protection software integrates threat intelligence to offer a comprehensive view of potential attacks, enabling proactive security measures. Its key capabilities include:

- Provides near real-time inventory of endpoints and devices, along with online system application reports, including application version tracking.
- Identifies unauthorized devices connected to the network that are not protected by the designated endpoint solution.
Continuous Prevention and Detection: Delivers real-time security without requiring constant remote connectivity or manual updates.
- Detects abnormalities using common indicators of compromise in accordance with industry standards.
- Leverages machine learning to identify and prevent exploit attempts, including "zero-day" (previously unknown) malware attacks.
- Provides continuous monitoring for vulnerabilities, threats, and risks, supported by a dedicated team of cybersecurity experts who investigate and remediate threats in real time.

In March 2023, the City of Rocklin implemented CrowdStrike as its primary cybersecurity solution based on industry best practices. Since its implementation, CrowdStrike has proven

to be essential in protecting the City's data and systems from breaches, exploits, cyberattacks, and human error.

The current contract is approaching its expiration, and to ensure continued cybersecurity protection, staff recommends entering into a three-year agreement with CrowdStrike for a total amount of \$185,100 (Attachment 2). This agreement will be executed through a cooperative purchasing arrangement via the OMNIA contract, facilitated by the reseller CDW Government LLC (CDW) available at the link: [contract details](#). Staff further recommends authorizing the City Manager to execute the contract.

Per Rocklin Municipal Code, Title 3, Section 3.04.090.C, the City is authorized to participate in cooperative purchasing agreements with other governmental entities without conducting a separate competitive bidding process, provided that the lead agency has already solicited bids and awarded a contract for the desired goods or services. Accordingly, the City of Rocklin will utilize the City of Mesa, AZ OMNIA contract to procure the CrowdStrike Falcon Complete Advanced Endpoint Protection software.

Fiscal Impact:

Sufficient funds are available in the Fiscal Year 2024/25 Operating Budget to cover the cost of the proposed agreement. Funding for subsequent years will be contingent upon budget availability and approval in the applicable fiscal years.

ATTACHMENTS:

1. [Resolution](#)
2. [Resolution Exhibit A - RFQ](#)
3. [CrowdStrike Terms and Conditions](#)