



REQUEST FOR ACTION

Contract Award: Mayo Civic Center Arena Lighting System Replacement

MEETING DATE:

June 15, 2026

ORIGINATING DEPT:

City Administration

AGENDA SECTION:

Consent Agenda

PRESENTER:

Zack Wood

Action Requested:

Authorizing a contract with Musco Lighting in the amount of \$417,000 for replacement of failing Arena show lighting equipment within the Arena at Mayo Civic Center.

Report Narrative:

The Arena at Mayo Civic Center's existing lighting system has reached end of life and is experiencing increasing equipment failures. The manufacturer no longer supports this equipment, and replacement parts are no longer readily available. Because this system is essential to Arena operations, continued failures risk disrupting client rentals, triggering financial penalties under existing rental contracts, and damaging Mayo Civic Center's reputation and future booking prospects.

This proposal from Musco Lighting would replace all existing fixtures on a one-to-one basis with modern equipment, and includes control systems, staff training, a 10 year warranty and support package as well as full integration with Mayo Civic Center's Master Audio Visual Control System. Musco is the preferred vendor for Arena lighting control and is uniquely positioned to integrate seamlessly with the existing AV infrastructure. This project was included in the Mayo Civic Center Facility Improvements Capital Improvement Plan J3501 for 2026 with a budgeted amount of \$450,000.

This proposal was sourced through the Minnesota Sourcwell service cooperative, which is authorized through Minnesota Statute §123A.21 to competitively bid and award purchasing contracts to state and local governments. Sourcwell cooperative purchasing contracts are made available through the joint exercise of powers law, Minnesota Statute § 471.59 to participating agencies. Sourcwell follows the competitive contracting law process to solicit, evaluate, and award cooperative purchasing contracts for goods and services. By utilizing this procurement method, we are taking advantage of approximately \$34,000 in savings with our owner-direct tax-exempt status as well as discounted volume pricing.

Priorities & Foundational Principles:

Quality Services

Fiscal Responsibility and Sustainability

Policy Considerations & DEI Impact:

As part of the City's Fiscal Responsibility and Quality Services principles, this project is required to maintain the operational integrity of the Mayo Civic Center Arena. The current lighting system is actively failing affecting rentals of the space, currently the Mayo Civic Center team has been able to manage the deficiencies of the lighting systems as they fail, however as components continue to fail as they reach

end of life there is risk of reputational harm and impacts to future rentals if these systems are not able to meet the expectations of Mayo Civic Centers customers.

Prior Legislative Actions & Community Engagement:

No prior legislative action on this item.

Fiscal & Resource Impact:

This project has been planned for 2026 within the Mayo Civic Center building improvements CIP J3501. The current fund balance of J3501 is \$2,298,618. The projected budget for this project was \$450,000. If approved, the remaining available balance in the J3501 CIP would be \$1,881,618. Lodging tax above and beyond the contribution to Mayo Civic Center operations replenishes the funding annually.

Alternative Action(s):

No alternative actions are recommended at this time.

Prepared By:

Zachary Wood

Attachments:

[Contract - Mayo Civic Center Arena Musco Lighting](#)