



CITY OF RIO RANCHO COVER PAGE

Legislation Item: D54

AGENDA DATE:

August 27, 2026

DEPARTMENT:

Police Department

SUBJECT:

D54, Advice and Consent of the Governing Body to Award a Contract to Axon

BACKGROUND AND ANALYSIS:

The proposed contract award would consolidate existing Axon programs into one unified agreement and expand selected public safety technology capabilities.

Existing programs include TASER devices, body-worn cameras, and the Fusus real-time crime center platform. The proposed agreement would add 25 additional body-worn cameras (increase from 150 to 175), Auto Tagging, Axon Assistant translation, and virtual reality training.

Auto Tagging will automatically associate digital evidence with call, incident number, officer, and location information so records can be located more efficiently, and reduce manual data entry. Assistant translation supports officer communication at the point of contact, improve statement accuracy and report documentation, reduce reliance on outside translation services, and improve service to multilingual residents. Virtual reality training would provide immersive scenario-based training for de-escalation, crisis intervention, mental health encounters, active threat response, and use-of-force decision-making.

The proposed 90-month agreement is priced through Sourcewell cooperative contract #101223-AXN at 28% below list price. The list price is \$5,887,155.87; the negotiated price is \$4,224,583.55; total savings are \$1,662,572.32; and total cost with tax is \$4,420,306.80.

The first-year payment is \$363,688.85, which is \$215,828 below the standard annual payment of list price and includes a \$73,404.18 transfer credit from retiring agreements. Currently, sufficient funds are budgeted in the Fiscal Year 2027 for this contract award.

Pursuant to adopted policy, the Advice and Consent of the Governing Body is required for contracts in excess of \$500,000.

IMPACT:

Consolidating separate contracts into one agreement is intended to simplify procurement, reduce

administrative workload, enhance oversight, improve long-term planning, and create predictable annual budgeting.

Expanded technology/services via the contract award improves records processes, enhances communication with multilingual residents, and supports officer training.

Approval will save the City approximately \$1.6 million over the term of the contract in comparison to existing/future agreements for multiple stand-alone agreements.

ALTERNATIVES:

Approve the contract award.

Do not approve the contract award.

DEPARTMENT RECOMMENDATION:

Staff recommends that the Governing Body approves the contract.

ATTACHMENT: [Contract](#)