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City of Plantation  
City Council Chambers

**Subject:**

Virtualization Licenses.

**Summary:**

Requesting authorization and approval of the following:

Authorization and approval of a competitive procurement exemption pursuant to Sec. 2-226(g) (12) of the City code.

Authorization and approval to issue a purchase order and process payment(s) to Southern Computer Warehouse, Inc., for a total amount of \$63,128.24 (see attached quote for additional details).

**Procurement:**

Notwithstanding the obvious benefit and public interest served by having all purchases submitted to competitive procurement, circumstances can arise when the city may determine that competitive procurement is impractical, or that there is no need for the city to seek competitive procurement, or the city may determine that there is an overriding public interest to waive competitive procurement.

Given the sensitive nature of the requested services and with the goal of still obtaining competitive pricing-the City determined it was prudent and in its best interest to seek competitive quotes from known, trusted vendors rather than issue a public solicitation. For this reason, we are requesting a waiver of the City's competitive procurement process pursuant to Section 2-226(g)(12) of the City Code.

The IT Department informally solicited quotes from three (3) known and trusted vendors as follows:

VENDORS	TOTALS
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Southern Computer Warehouse	\$63,138.24
Howard Technologies	\$74,592.00
SHI International Corp	\$65,139.84

In accordance with Florida Statute 119.0725, Agency cybersecurity information; public records exemption; public meeting exemption, the backup materials for this agenda item are exempt from public disclosure.

Based on the foregoing, the Information Technology and Procurement Departments requests authorization and approval of the following:

- Authorization and approval of a competitive procurement exemption pursuant to Sec. 2-226(g)(12) of the City code.
- Authorization and approval to issue a purchase order and process payment(s) to Southern Computer Warehouse, Inc., for a total amount of \$63,138.24 (see attached quote for additional details).

**Background:**

**Strategic Priorities: Quality Customer Care; Sustainability.**

The City's Information Technology Department utilizes virtual software as a core platform to manage, modernize, and maintain the City's data center infrastructure. This solution provides critical virtualization by utilizing multiple servers into shared resource pools, resulting in improved system performance, scalability, and overall reliability. As part of the City's ongoing support of Police Department, these additional CPU/Core licenses are required to support high availability, ensure operational resilience, and maintain uninterrupted service for essential public safety systems.

This item is now ready for City Council consideration.

**Funding:**

001-2300-513-6401

**Amount:**

\$63,138.24

**Finance Director/Budget Manager Recommendation:**

- . The Information Technology Department budgeted \$143,463 in FY2026 for the Virtualization Licenses Subscription.

**Prepared By:**

Charles Spencer

**ATTACHMENTS:**