



Plantation
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City of Plantation
City Council Chambers

Subject:

NetMotion Software.

Summary:

Requesting authorization and approval of the following:

Authorization and approval of a competitive procurement exemption pursuant to Sec. 2-226(g) (12) of the City code.

Authorization and approval to issue a purchase order and process payment(s) to Southern Computer Warehouse, Inc., for a total amount of \$36,487.50 (see attached quote for additional details).

Procurement:

Notwithstanding the obvious benefit and public interest served by having all purchases submitted to competitive procurement, circumstances can arise when the city may determine that competitive procurement is impractical, or that there is no need for the city to seek competitive procurement, or the city may determine that there is an overriding public interest to waive competitive procurement.

Given the sensitive nature of the requested services and with the goal of still obtaining competitive pricing-the City determined it was prudent and in its best interest to seek competitive quotes from known, trusted vendors rather than issue a public solicitation. For this reason, we are requesting a waiver of the City's competitive procurement process pursuant to Section 2-226(g)(12) of the City Code.

The IT Department informally solicited quotes from three (3) known and trusted vendors as follows:

VENDORS	TOTALS
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Insight	\$37,376.50
Strictly Tech	\$37,100.00
SCW	\$36,487.50

In accordance with Florida Statute 119.0725, Agency cybersecurity information; public records exemption; public meeting exemption, the backup materials for this agenda item are exempt from public disclosure.

Based on the foregoing, the Information Technology and Procurement Departments requests authorization and approval of the following:

- Authorization and approval of a competitive procurement exemption pursuant to Sec. 2-226(g)(12) of the City code.
- Authorization and approval to issue a purchase order and process payment(s) to Southern Computer Warehouse, Inc., for a total amount of \$36,487.50 (see attached quote for additional details).

Background:

Strategic Priority: Sustainability and Quality Customer Care

NetMotion software is used to optimize and secure network traffic for City-issued mobile devices accessing City networks and applications. The platform improves operational efficiency by maintaining reliable, secure connectivity and resolving performance issues in real time. The City uses this application to prioritize access to critical systems based on network conditions, operational requirements, and device location, ensuring consistent service for staff operating in the field.

NetMotion also supports the City’s transition from traditional secure remote access technologies to a zero-trust security model without negatively impacting user productivity or existing security controls. The City has successfully utilized this platform for many years as part of its mobile workforce and network security strategy.

This item is now ready for City Council consideration.

Funding:

Account Numbers:

- 001-3900-521-4606
 - 18,243.75
- 001-4300-522-4606
 - 18,243.75

Amount:

\$36,487.50

Finance Director/Budget Manager Recommendation:

The following departments budgeted fund in FY2026 for the NetMotion software renewal as follows:

Police Department \$19,000
Fire Department \$19,000

Prepared By:

Charles Spencer

ATTACHMENTS: