

# City of Plantation City Council Chambers

#### Subject:

ITB No. 054-25; Purchase and Delivery of Ford Vehicles.

#### **Summary:**

Requesting authorization and approval of the following:

 Authorization and approval to issue a purchase order and process payment(s) to Duval Ford, LLC, for the "Purchase and Delivery of Ford Vehicles" in accordance with ITB No. 054-25, for a total amount of \$643,703.92 (see attached submittal for addition information).

#### **Procurement:**

Pursuant to City Code Sec. 2-220(e) the Procurement Department secured sealed competitive bids for the above-mentioned equipment. On July 22, 2025, two (2) competitive bids were received. This solicitation was advertised/posted on the Demand Star website for twenty (20) calendar days, broadcasted to 713 suppliers and had 24 Planholders. A copy of the bid is attached for your review.

• <u>Note</u>: The Public Works Department informed known local businesses of this bid opportunity.

#### The numerical are as follows:

<u>Bidder</u>	Base Bid Total	Original Bid Bond Submitted	Plantation Local Business pursuant to Section 2-227 City Code
General Fleet Services	No Bid Documents Summitted	N/A	No

	\$659,489.79		
KIG Vehicle Concepts LLC	Bidder did not on Ford Transit Handicap N/A Accessible Van; and Ford F-350 Standard Cab	A	No
Duval Ford LLC	\$643,703.92  Total does not include Ford F-350 Standard Cab although Bidder did provide quote (City opted not to purchase)		No

Note: KIG Vehicle Concepts LLC offered a lesser base bid total when originally submitted, upon further review it was realized that KIG Vehicle did not quote on two of the request vehicles (one of which the City decided not to purchase). Upon further review and comparison of each vehicle cost individually, Procurement concluded that Duval offered the lowest per vehicle price for all requested vehicles.

The Procurement Department staff performed a review of the Duval Ford, LLC to ascertain submittal responsiveness. After careful consideration of all the information provided by the bidder, the Procurement Department staff concluded Duval Ford LLC, submitted the lowest, responsive bid submittal.

The Public Works Department staff performed a review of the lowest responsive bidder to ascertain if they were responsible. After careful consideration of all the information provided, the Public Works Department staff has concluded that Duval Ford, LLC has submitted the lowest responsible bid.

Based on the foregoing information, the Procurement and Public Works Departments with support from all departments receiving vehicles, requests authorization and approval of the following:

 Authorization and approval to issue a purchase order and process payment(s) to Duval Ford, LLC, for the "Purchase and Delivery of Ford Vehicles" in accordance with ITB No. 054-25, for a total amount of \$643,703.92 (see attached submittal for additional information).

#### Background:

Strategic Priorities: Planning for a Sustainable Future; Proactive and Responsive Asset Management; Safe and Secure.

During the February 12, 2025, City Council meeting, Council provided conditional approval as it related to the purchase of City vehicles. During this meeting City Council approved the

purchase of Police Department vehicles, utilizing the Florida Sheriff's Association (FSA) contract pricing structure. It was also during this meeting that City Council directed staff to refined the City's vehicle specifications and pursue a more competitive process for the purchase of the remaining vehicles.

As directed, staff refined its vehicles specifications and pursued a more competitive procurement process. Contained within this memo you will find the results of this process. As stated in the previous request, these vehicles will be replacing vehicles that no longer meets a department's needs and has served its useful life within the Department.

As we were navigating this more competitive process, it was important that we reviewed and compared the price differences between the FSA contract presented City Council on February 12, 2025, and the most recent competitive procurement process conducted by the City. This review concluded the following:

- Building Department
  - FSA Total: \$92,364.00City Total: \$90,641.43
    - Cost Avoidance of \$1,722.57
- Utilities Department
  - FSA Total: \$87,822.00City Total: \$89,441.88
    - Cost Avoidance of -\$1,619.88
- Parks and Recreation Department
  - FSA Total: \$190,754.00
  - City Total: \$273,984.11 (1 vehicle was added, we deducted this vehicle for accuracy)
    - deduct \$91,025.10 from City total
      - Cost Avoidance: \$7,794.99
- Public Works Department
  - FSA Total: \$157,925.00City Total: \$153,591.82
    - Cost Avoidance: \$4,333.18
- Information Technology Department
  - FSA Total: \$39,009.00
  - City Total: \$36,044.68
    - Cost Avoidance:\$2,964.32

Total Cost Avoidance City vs. FSA: \$15,195.18

This item is now ready for City Council consideration.

#### **Funding:**

**Utilities Department: \$89,441.88** 

• 440-0000-166-9001

**Building Department: \$90,641.43** 

• 127-4700-524-6401

Parks Department: \$103,722.33

• 001-7501-572-6401

Recreation Department: \$170,261.78

• 001-7502-572-6401

Road and Traffic Control: \$44,720.94

• 113-1300-541-6401

Central Services-Crafts: \$54, 435.44

• 001-6711-519-6401

**Landscaping: \$54, 435.44**• 001-5900-539-6402

Information Technology Department: \$36,044.68

• 001-2300-513-6401

#### **Amount:**

QTY	DESCRIPTION	MAKE/MODEL	ETA*	UNIT COST	TOTAL
Park	s and Recreation Dep	partment			
1	2025 or Newer Ford Maverick per listed specifications	Ford Maverick	180	\$28,754.48	\$28,754.48
1	2025 or Newer Ford Transit Handicap Accessible Van per listed specifications	Ford Transit Handicap Accessi Van	ble 60	\$91,025.10	\$91,025.10
1	2025 Ford F-250 Crew Cab 176" WB 2WD per listed specifications	Ford F-250 Crew C	Cab 180	\$51,870.71	\$51,870.71
1	2025 or Newer Ford Transit 250 148" XL Mid Roof RWD per listed specifications	Ford Transit 250	180	\$50,482.20	\$50,482.20

1	2025 or Newer Ford F150 XL Crew Cab 6.5' bed 4WD per listed specifications	Ford F150 XL Crew Cab	180	\$51,851.62	\$51,851.62
Utiliti	ies Department				
2	2025 or Newer Ford F150 XL Super Cab 6.5' bed 2WD per listed specifications	Ford F150 XL Super Cab	180	\$44,720.94	\$89,441.88
Publi	ic Works Department				
1	2025 or Newer Ford F150 XL Super Cab 6.5' bed 2WD per listed specifications	Ford F150 XL Super Cab	180	\$44,720.94	\$44,720.94
2	2025 or Newer Ford Transit 250 148" XL Mid Roof RWD per listed	Ford Transit 250	180	\$54,435.44	\$108,870.88
Infor	mation Technology				
1	2025 or Newer Ford Explorer Active per listed specifications	Ford Explorer Active	180	\$36,044.68	\$36,044.68
Building Department					
3	2025 or Newer Ford Escape SE FWD per listed specifications	Ford Escape SE	210	\$30,213.81	\$90,641.43
GRA	ND TOTAL			\$643,703.92	

## **Finance Director/Budget Manager Recommendation:**

The above vehicles are budgeted in FY2025 in various departments citywide. The total combined FY2025 amount is \$703,359.

The budget breakdown by department is as follows:

73,359	Total Budget
•	Information Technology
70,000	Landscaping (Tree Beautification)
60,000	Crafts
42,359	Road and Traffic Control (RTC)
15,000	
73,000	Recreation
65,000	Building
98,000	Utilities
	65,000 73,000 15,000 42,359 60,000 70,000 50,000

## Prepared By:

## **Charles Spencer**

### **ATTACHMENTS:**

Duval Ford Submittal.pdf KIG Bid Submittal.pdf Advertised Solicitation with Addendum.pdf