



City of Plantation
City Council Chambers

Subject:

2025 Osage Super Warrior Built of a 2024 Chassis Rescue Truck.

Summary:

Requesting authorization and approval of the following:

Rescind City Council's approval for the purchase of a 2023 Osage/International Rescue Truck for an amount of \$345,000.00 made on February 23, 2022, consent agenda item No. 2.

Authorization and approval of a competitive procurement exemption pursuant to section 2-226(g)(13) of the City's Code.

Authorization and approval to issue a purchase order and process a payment(s) to Ten-8 Fire & Safety, LLC., for a 2025 Osage Super Warrior Built of a 2024 Chassis Rescue Truck (further detailed in the attached proposal) for the amount of \$427,019.00.

Procurement:

As explained in the item background, this item was previously approved on October 26, 2022, consent agenda item No. 11 and then on February 7, 2024, consent agenda item No. 5 the approval was rescinded at the request of staff. We recently discovered that the rescinding of this item/approval was in error.

The original pricing/total for this equipment was obtained by utilizing the Florida Sheriff Association Contract No. FSA20-VEF14.01. Since this contract expired on March 31, 2023, the utilization this contract is no longer an option for the City, hence, why staff is requesting a competitive procurement exemption pursuant to Sec. 2-226(g)(13) of the City's Code.

- Such other instances which may from time to time arise where the city finds there is an overriding public interest to waive competitive bidding.

The pricing total represented in the vendor's proposal has not changed since its original

approval, as such , we request the utilization of the mentioned City code provision, to issue a purchase order and process a payment(s) to Ten-8 Fire & Safety, LLC., for a 2025 Osage Super Warrior Built of a 2024 Chassis Rescue Truck (further detailed in the attached proposal) for the amount of \$427,019.00, with the understanding that the pricing provided is in accordance with FSA Contract No. FSA20-VEF-14.01 which expired March 31, 2023.

Based on the foregoing, Fire and Procurement Departments request the following:

- Rescind City Council's approval for the purchase of a 2023 Osage/International Rescue Truck for an amount of \$345,000.00 made on February 23, 2022, consent agenda item No. 2.
- Authorization and approval of a competitive procurement exemption pursuant to section 2-226(g)(13) of the City's Code.
- Authorization and approval to issue a purchase order and process a payment(s) to Ten-8 Fire & Safety, LLC., for a 2025 Osage Super Warrior Built of a 2024 Chassis Rescue Truck (further detailed in the attached proposal) for the amount of \$427,019.00.

Background:

Strategic Priorities: Quality Customer Care and Sustainability.

Over the years, we have aspired to maintain our fleet of Fire Engines and Rescue trucks to the highest industry standards. We've focused on refreshing and rotating out dated units which become too arduous to repair and maintain in a condition of high operational readiness. We've also diligently participated in Medicare/Medicaid reimbursement programs, such as Public Emergency Medical Transportation Supplemental (PEMT) and Managed Care Organization funding program (MCO). We have accomplished funding for our last seven rescue trucks, without the need to access public funding, through the City's finances. This is of great benefit to the city and its taxpayer's, highlighting our commitment to our fiduciary responsibilities.

Due to the delays caused by the COVID economy, and the availability of steel and truck chassis, the building and delivery time industry wide for rescue trucks rose to close to 24-30 months, from order to delivery. We at one point had placed orders for three rescue trucks; the orders were created and the PO's generated;

- One rescue truck, funded by PEMT/MCO funding at \$337,409.00 in 2022 – we took delivery of that truck in 04/2023
- One rescue truck, funded by PEMT/MCO funding at \$345,000 in 2023 – PO still pending
- One rescue truck, funded by PEMT/MCO funding at \$427,019 in 2024 – current truck waiting for final invoice payment.

At the time of these orders, we anticipated a 24-to-30-month lead time for delivery for each. In

April of 2024, we were offered a demo rescue truck by the dealer at \$381,689, which had a seven-month lead-time, comparatively, we felt that it was advantageous to us, shaving off nearly two years of wait time to acquire a truck that met our needs. The intent, was to cancel the 2023 truck order of \$345,000 and replace it with the demo truck at \$381,689 (funded with ARPA funds).

As we have prepared to accept ownership of the new rescue truck, we've realized that there was a miscommunication between us and the vendor, Ten 8. As well as an internal Fire Department error which led us to cancel the PO for the wrong truck order. Instead of cancelling the PO for the \$345,000 rescue truck, we cancelled the PO for the \$427,019 truck. This has left us with a \$82,019 cost difference. While this error is regrettable, we are working to streamline our apparatus procurement process internally, to minimize future mistakes. Additionally, the \$82,019 difference is available in our PEMT/MCO fund and will not result in the need for city funding.

This item is now ready for City Council consideration.

Funding:

331-0000-526-6401

Amount:

\$427,019.00

Finance Director/Budget Manager Recommendation:

The 2025 Osage Super Warrior Chassis Rescue Truck is funded as follows:

PEMT \$230,000

MCO \$197,019

Prepared By:

Charles Spencer

ATTACHMENTS:

[Proposal.pdf](#)