



City of Plantation
City Council Chambers

Subject:

Agreement No. 059-26; Federal Lobbying Services

Summary:

Requesting authorization and approval of the following:

Authorization and approval to exclude this Procurement of Professional Services as defined in Sec. 2-223(oo) from Competitive Solicitation Pursuant to Section 2-224(a)(17) of the Procurement Ordinance of the City of Plantation.

Authorization and approval to execute Agreement No. 059-26 between the City of Plantation and Becker & Poliakoff, P.A. in accordance with the Scope of Work attached thereto. The Agreement shall commence on on **September 16, 2026** and shall continue for a period of four (4) years ("Term"), with the option of the City for (4) additional one (1) year terms ("Renewal Term"), unless earlier terminated as provided herein. Upon each renewal term, the City may adjust the Consultants compensation based on the percentage change in the Consumer Price Index for All Urban Consumers (CPI-U), Southeast Region, as published by the U.S. Bureau of Labor Statistics. Any such adjustment shall not exceed three percent (3%) per renewal term and shall remain subject to annual budget appropriations and availability of funds.

Authorization and approval to process payments to Becker & Poliakoff, P.A. in accordance with Agreement No. 059-26.

Procurement:

Procurement and Administration Departments, requests authorization and approval to exclude this Procurement of Professional Services of as defined in Sec. 2-223(oo) from Competitive Solicitation Pursuant to Section 2-224(a)(17) of the Procurement Ordinance of the City of Plantation. Approval of this procurement waiver is requested to continue professional lobbying services with Becker & Poliakoff, P.A. These services are not subject to the Consultants' Competitive Negotiation Act (CCNA).

Continuing with the current Consultant will ensure continuity of services, preserve consistency in methodologies and deliverables. The consultant has demonstrated satisfactory performance, responsiveness, and the ability to meet the City's operational requirements while maintaining established service levels.

The waiver is based on the operational benefits, continuity, and overall best interest of the City, and is not intended to circumvent future competitive procurement opportunities. The City will continue to evaluate future service requirements and conduct competitive procurements when appropriate.

Based on the foregoing, the Administration and Procurement Departments requests the following:

- Authorization and approval to exclude this Procurement of Professional Services as defined in Sec. 2-223(oo) from Competitive Solicitation Pursuant to Section 2-224(17) of the Procurement Ordinance of the City of Plantation.
- Authorization and approval to execute Agreement No. 059-26 between the City of Plantation and Becker & Poliakoff, P.A. in accordance with the Scope of Work attached thereto. The Agreement shall commence on on **September 16, 2026** and shall continue for a period of four (4) years ("Term"), with the option of the City for (4) additional one (1) year terms ("Renewal Term"), unless earlier terminated as provided herein. Upon each renewal term, the City may adjust the Consultants compensation based on the percentage change in the Consumer Price Index for All Urban Consumers (CPI-U), Southeast Region, as published by the U.S. Bureau of Labor Statistics. Any such adjustment shall not exceed three percent (3%) per renewal term and shall remain subject to annual budget appropriations and availability of funds.
- Authorization and approval to process payments to Becker & Poliakoff, P.A. in accordance with Agreement No. 059-26.

Background:

Strategic Priorities: Planning for a Sustainable Future; Accessible Government and Processes.

General Scope of Consultant shall provide services that include but not limited to:

- Consultant shall advise, counsel and represent the City in pursuing, appropriations, grant applications and awards at the Federal level.
- Consultant shall strategize with the City as requested.

- Consultant shall identify topics and areas of need to legislators, pertinent legislative leaders, Federal agencies, committee chairs, administrative officials and others.
- In coordination with City staff and City Council, the Consultant shall actively seek opportunities to enhance the City's funding priorities and provide strategic guidance as necessary.
- The Consultant shall attend meetings and provide testimony/advocate on behalf of the City at appropriate legislative committees/sub-committees and with State agencies in support of the City's goals, priorities, projects and funding requests.
- Consultant shall assist the City and/or its representatives in scheduling and coordinating meeting with Federal leadership in furtherance of the City's agenda.
- In addition, the Consultant shall maintain a current awareness of the City's goals and priorities and provide information and advice to the City regarding grant opportunities as appropriate.

This item is now ready for City Council consideration.

Funding:

001-8852-512-3102 Consultants (OGG)

Amount:

Contract Term/Period	Pricing Structure	Amount
September 16, 2026 – September 15, 2027	Quarterly	\$6,000.00 (all-inclusive)
September 16, 2027 – September 15, 2028	Quarterly	\$6,180.00 (all inclusive)
September 16, 2028 – September 15, 2029	Quarterly	\$6,365.40 (all inclusive)
September 16, 2029 – September 15, 2030	Quarterly	\$6,525.46 (all inclusive)
*The above rates include salary costs, fringe benefits, overhead, operation margin and profit. They do not include direct expenses. Approved travel costs shall be billed quarterly by the Agreement and shall not exceed three (3) percent of the total Agreement amount.		

Finance Director/Budget Manager Recommendation:

The Other General Government Department (General Fund) budgeted \$48,000 in FY2027 for the Federal Lobbying Services.

Prepared By:

Charles Spencer

ATTACHMENTS:

[Agreement_Firm Sign.pdf](#)