



City of Plantation
City Council Chambers

Subject:

Agreement No. 040-23; Repair and Calibration of Flow Meters - Term Agreement

Summary:

Requesting authorization and approval of the following:

To execute the third (3rd) of four (4) one (1) year renewal options, extending Agreement No. 040-23; Repair and Calibration of Flow Meters - Term Contract between the City of Plantation and TriNova, Inc. until July 23, 2027, allowing for a price increase to the rates contained in the agreement as reflected in the attached Amendment No. 3, increased prices shall become effective July 24, 2026.

To issue purchase orders and process payments to TriNova, Inc in accordance with Agreement No. 040-23; Repair and Calibration of Flow Meters - Term Contract and any associated amendments.

Procurement:

City Council approved the execution of Agreement No. 040-23 (attached) between the City and TriNova, Inc, during the June 7, 2023, City Council meeting, consent agenda Item No. 4. TriNova, Inc. is requesting a rate increase as reflected in the attached Amendment. This information was presented to the using Department (Utilities) and they concluded that the requested rate increase was fair and reasonable based on available data, and the high-level professionalism and services provided by TriNova. TriNova's original rate increase request was for 11%.

The Procurement was able to negotiate a reduction to their proposed rate increase to 3% (represented in the attached amendment). The attached Amendment No. 3 provides for the current and proposed rates. If approved the proposed rates shall remain firm until July 23, 2027. In reviewing the Consumer Price Index (CPI) the negotiated increase closely aligns to fluctuation from July 2025 to February 2026.

Based upon the foregoing information, the Utilities and Procurement Department request authorization and approval of the following:

- To execute the third (3rd) of four (4) one (1) year renewal options, extending Agreement No. 040-23; Repair and Calibration of Flow Meters - Term Contract between the City of Plantation and TriNova, Inc. until July 23, 2027, allowing for a price increase to the rates contained in the agreement as reflected in the attached Amendment No. 3, increased prices shall become effective July 24, 2026.
- To issue purchase orders and process payments to TriNova, Inc in accordance with Agreement No. 040-23; Repair and Calibration of Flow Meters - Term Contract and any associated amendments.

Background:

Strategic Priorities: Planning for a Sustainable Future, Proactive and Responsive Asset Management

Utilities Department requires repair and calibration services of the analytical instrumentation at the Water and Wastewater Treatment Plants. Services are needed to minimize instrument downtime and meet regulatory compliance guidelines. Services include but are limited to repairs, modifications, calibrations, etc.

This item is now ready for City Council consideration.

Funding:

- 440-0100-533-4606
- 440-0200-535-4606

Amount:

Description	Cost/Hour	Extended Cost
Cost per hour for work completed during regular work times, M-F, 8:00am – 4:00pm (Price includes Certification Certificates if needed)	\$108.00 \$111.24	
Cost per hour for work completed during all other times than above (Price includes Certification Certificates if needed)	\$135.00	

Cost per hour for work completed as an Emergency call out. (Response time shall not exceed 24 hours from time of notification)

\$162.00

Annual Calibration East Water Treatment Plant (ONLY) (Price includes Certification Certificates if needed) All items Highlight in Yellow pertaining to this location

LUMP SUM

\$6,237.00

Annual Calibration Central Water Treatment Plant (ONLY) (Price includes Certification Certificates if needed) All items Highlight in Yellow pertaining to this location

LUMP SUM

\$3,499.20

Annual Calibration Regional Wastewater Treatment Plant (ONLY) (Price includes Certification Certificates if needed) All items Highlight in Yellow pertaining to this location

LUMP SUM

\$4,703.40

3 Year Water Plant Well Flow Meter Testing

LUMP SUM

\$1,728.00

Mark-up:

Cost of materials furnished by the Contractor shall be billed at the Contractors cost, plus ten percent (10%).

Ten Percent
(10%)

Subcontractor Labor Services:

Subcontracted services for repairs, installation, troubleshooting, and emergency services for Flow Meters, Treatment Plant's PLC equipment, and other related devices are to be billed at net cost.

Fifteen Percent
(15%)

Note: The above hourly rates and materials markup % will remain in effect for the entire one-year renewal period, as indicated in this Amendment.

Finance Director/Budget Manager Recommendation:

There is no financial impact for this item at this time. However, the Utilities Department budgets for the repair and calibration of flow meters annually through the normal budget process.

Prepared By:

Asha Edwards

ATTACHMENTS:

[Amendment No. 3 - Signed by Vendor
Executed Agreement.pdf](#)