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City of Plantation
City Council Chambers

Subject:

Email Protection Solution

Summary:

Requesting authorization and approval of the following:

Authorization and approval of a competitive procurement exemption pursuant to Sec. 2-226(g) (12) of the City code.

Authorization and approval to issue a purchase order and process payment(s) to Acordis International, Inc., for a total amount of \$155,284.50 (see attached quote for additional details).

Procurement:

Notwithstanding the obvious benefit and public interest served by having all purchases submitted to competitive procurement, circumstances can arise when the city may determine that competitive procurement is impractical, or that there is no need for the city to seek competitive procurement, or the city may determine that there is an overriding public interest to waive competitive procurement.

Given the sensitive nature of the requested services and with the goal of still obtaining competitive pricing, the City determined it was prudent and in its best interest to seek competitive quotes from known, trusted vendors rather than issue a public solicitation. For this reason, we are requesting a waiver of the City's competitive procurement process pursuant to Section 2-226(g)(12) of the City Code.

The IT Department informally solicited quotes from three (3) known and trusted vendors as follows:

| VENDORS | TOTALS |
|---------|--------|
|---------|--------|

| | |
|--------------|--------------|
| Insight | \$303,912.00 |
| Acordis | \$155,284.50 |
| StrictlyTech | \$303,156.00 |

In accordance with Florida Statute 119.0725, Agency cybersecurity information; public records exemption; public meeting exemption, the backup materials for this agenda item are exempt from public disclosure.

Based on the foregoing, the Information Technology and Procurement Departments requests authorization and approval of the following:

- Authorization and approval of a competitive procurement exemption pursuant to Sec. 2-226(g)(12) of the City code.
- Authorization and approval to issue a purchase order and process payment(s) to Acordis International, Inc., for a total amount of \$155,284.50 (see attached quote for additional details).

Background:

Strategic Priority: Sustainability.

The City's Information Technology Department utilizes its Email Protection Solution to secure all inbound and outbound email traffic and protect City systems from phishing, malware, and data loss threats. This platform provides advanced threat filtering, real-time scanning, and cloud-based message archiving, ensuring that malicious or fraudulent messages are blocked before reaching City users while preserving critical communications for compliance and legal discovery. The Email Protection Solution plays a key role in safeguarding sensitive municipal and public safety information and maintaining the integrity and availability of the City's email systems. Renewal of this platform ensures continued protection, regulatory compliance, and uninterrupted access to secure and reliable email services for all City departments.

This item is now ready for City Council consideration.

Funding:

001-2300-513-4607

Amount:

\$155,284.50 - for three years (51,761.50 per year)

Finance Director/Budget Manager Recommendation:

The Information Technology Department budgeted \$25,000 in FY2026 for the Email

Protection Solution. Per the department director, the additional funds required for year one (\$26,761.50) will be offset by savings realized from Cyber Incident Management services.

The funding for years two and three will be budgeted during the normal budget process as follows:

FY2027 - \$51,761.50

FY2028 - \$51,761.50

Prepared By:

Charles Spencer

ATTACHMENTS: