



City of Plantation
City Council Chambers

Subject:

ITB No. 031-26; Supply & Delivery of 2026 or Newer Ford Vehicles

Summary:

Requesting authorization and approval of the following:

Authorization and approval to issue a purchase order and process payment(s) to Hooley Family Management Inc dba Plantation Ford, for the "Supply & Delivery of 2026 or Newer Ford Vehicles" in accordance with ITB No. 031-26, for a total amount of \$1,537,011.76(see attached submittal for additional information).

Please note: This includes (1) additional F-350 with a PW Spec, not originally solicited, but requested by Fire to be included after bids were submitted, so we increased the quantity from 1 to 2 to incorporate Fire Dept request.

Authorization and approval to issue a purchase order and process payment(s) to Family Ford Inc. dba Hardy Family Ford Inc, for the "Supply & Delivery of 2026 or Newer Ford Vehicles" in accordance with ITB No. 031-26, for a total amount of \$61,213.00 (see attached submittal for additional information).

Authorization and approval to issue a purchase order and process payment(s) to HFWP, Inc. dba Holler Ford, for the "Supply & Delivery of 2026 or newer Ford Vehicles" in accordance with ITB No. 031-26, for a total amount of \$166,705.00 (see attached submittal for additional information).

Procurement:

Pursuant to City Code Sec. 2-220(e) the Procurement Department secured sealed competitive bids for the above-mentioned equipment. On February 17, 2026, three (3) competitive bids were received. This solicitation was advertised/posted on the Demand Star website for twenty-two (22) calendar days, broadcasted to 259 suppliers and had 22 Planholders. A copy of each bid is attached for your review.

Grand Total as originally submitted by the Bidders (read into public record):

<u>Bidder</u>	<u>Base Bid Total</u>	<u>Original Bid Bond Submitted</u>	<u>Plantation Local Business pursuant to Section 2-227 City Code</u>
	-	-	
Family Ford Inc DBA Hardy Family Ford	\$ 1,450,583.00	N/A	No
	\$ 1,556,465.00		
Holler Classic Automotive		N/A	No
Plantation Ford	\$ 1,733,050.98	N/A	Yes

Below is the cost breakdown for each vehicle line item as submitted by each vendor:

QTY	DESCRIPTION	MAKE/MODEL	Hardy Ford	Holler Ford	Plantation Ford
Police Department					
8	2027 Ford Interceptors per listed specifications	Ford Interceptors	NA	\$47,799.00	<u>\$44,622.68</u>
1	2026 or newer Ford F150 Responder per listed specifications	Ford F150 Responder	\$48,420.00	\$47,990.00	<u>\$47,553.68</u>
1	2026 or newer Ford Expeditions SSV per listed specifications	Ford Expeditions SSV	NA	NA	NA
4	2026 or newer Ford Explorers Actives per listed specifications	Ford Explorers Actives	\$36,909.00	\$35,924.00	<u>\$34,952.68</u>
5	2026 or newer Ford Rangers per listed specifications	Ford Rangers	\$32,294	\$31,994.00	<u>\$30,684.88</u>
Fire Department					
1	2026 or newer Ford F-250 Super Duty Crew Cab	Ford F-250 Super Duty Crew Cab	\$64,309.00	NA	\$65,944.68
1	2026 or newer Ford F-150 XL Super Crew Cab per listed specifications	Ford F-150 XL Super Crew Cab	\$54,948.00	\$52,839.00	\$60,990.68
1	2026 or newer Ford F-350 Utility Truck per listed specifications	Ford F-350 8ft Utility Truck	\$61,213.00	NA	\$69,161.92
Utilities Department					

1	2026 or newer Ford F150 XL Super Cab per listed specifications	Ford F150 XL Super Cab	\$54,948.00	\$46,810.00	\$47,570.68
Parks and Recreation Department					
1	2026 or newer Ford Transit 250 148" XL per listed specifications	Ford Transit 250 148" XL	\$54,025.00	\$49,914.00	<u>\$48,774.68</u>
1	2026 or newer Ford F150 XL Super Cab per listed specifications	Ford F150 XL Super Cab	\$54,948.00	\$46,801.00	\$47,570.68
1	2026 or newer Ford F-250 Crew Cab 176" WB 4WD per listed specifications	Ford F-250 Crew Cab 176" WB 4WD	\$58,763.00	\$56,987.00	<u>\$55,808.68</u>
Building Department					
3	2026 or newer Ford Bronco Sport per listed specifications	Ford Bronco Sport	\$33,888.00	\$30,913	\$31,373.84
Public Works Department					
1	2026 or newer Ford F-350 8ft Utility Body Truck Standard Cab per listed specifications	F-350 8ft Utility Body Truck Standard Cab	\$70,214.00	NA	<u>\$63,092.72</u>
2	2026 or newer Ford F150 XLT Crew Cab per listed specifications	Ford F150 XLT Crew Cab	\$64,026.00	\$56,933.00	\$60,990.68
2	2026 or newer Ford F150 XL Super Cab per listed specifications	Ford F150 XL Super Cab	\$54,948.00	\$46,810.00	\$47,570.68
2	2026 or newer Ford F-250 Crew Cab 176" WB 4WD per listed specifications	Ford F-250 Crew Cab 176" WB 4WD	\$58,763.00	\$56,987.00	<u>\$55,808.68</u>
2	2026 or newer Ford Transit 250 148" XL per listed specifications	Ford Transit 250 148" XL	\$62,475.00	\$56,965.00	<u>\$55,789.68</u>
Planning, Zoning & Economic Development					
1	2026 or newer Ford Explorer per listed specifications	2026 Ford Explorer	\$45,128.00	\$40,997.00	\$4,1925.68

In accordance with the solicitation documents and to ensure that the City received the most competitive pricing for each vehicle, the City elected to pursue a multi-award process. Pursuing this process allowed the City to review pricing on a vehicle-by-vehicle basis and apply the City's Local Preference Ordinance (Sec. 2-227) to each vehicle accordingly.

The Procurement Department staff conducted a review of each bidder to determine submittal responsiveness. After careful consideration of the information provided, the Procurement Department concluded that all bidders were responsive. During this review, the Procurement Department also determined which vehicles fell within the 5% threshold that would trigger the City's Local Preference Ordinance. Lastly, the Procurement Department identified the lowest bidder for each vehicle that fell outside the 5% threshold.

The Public Works Department staff performed a review of the responsive bidder(s) to ascertain if they were responsible. After careful consideration of all the information provided, the Public Works Department staff concluded that each bidder has submitted the lowest responsible bid for specific vehicles based on unit costs.

Family Ford Inc. DBA Hardy Family Ford Inc.

QTY	DESCRIPTION	MAKE/MODEL	UNIT COST
1 – Fire Dept	2026 or newer Ford F-350 Utility Truck per listed specifications	Ford F-350 8ft Utility Truck	\$61,213.00

HFWP, Inc dba Holler Ford

QTY	DESCRIPTION	MAKE/MODEL	UNIT COST
1 – Fire Dept	2026 or newer Ford F-150 XL Super Crew Cab per listed specifications	Ford F-150 XL Super Crew Cab	\$52,839.00
2 – Public Works	2026 or newer Ford F150 XLT Crew Cab per listed specifications	Ford F150 XLT Crew Cab	\$56,933.00

Hooley Family Management, Inc dba Plantation Ford

QTY	DESCRIPTION	MAKE/MODEL	UNIT COST
Police Department			
8	2027 Ford Interceptors per listed specifications	Ford Interceptors	\$44,622.68
1	2026 or newer Ford F150 Responder per listed specifications	Ford F150 Responder	\$47,553.68
4	2026 or newer Ford Explorers Actives per listed specifications	Ford Explorers Actives	\$34,952.68
5	2026 or newer Ford Rangers per listed specifications	Ford Rangers	\$30,684.88
Fire Department			
1	2026 or newer Ford F-250 Super Duty Crew Cab	Ford F-250 Super Duty Crew Cab	\$64,309.00
Utilities Department			
1	2026 or newer Ford F150 XL Super Cab per listed specifications	Ford F150 XL Super Cab	\$46,810.00
Parks and Recreation Department			

1	2026 or newer Ford Transit 250 148" XL per listed specifications	Ford Transit 250 148" XL	\$48,774.68
1	2026 or newer Ford F150 XL Super Cab per listed specifications	Ford F150 XL Super Cab	\$46,801.00
1	2026 or newer Ford F-250 Crew Cab 176" WB 4WD per listed specifications	Ford F-250 Crew Cab 176" WB 4WD	\$55,808.68
Building Department			
3	2026 or newer Ford Bronco Sport per listed specifications	Ford Bronco Sport	\$30,913.00
Public Works Department			
+ 2	2026 or newer Ford F-350 8ft Utility Body Truck Standard Cab per listed specifications	F-350 8ft Utility Body Truck Standard Cab	\$63,092.72
2	2026 or newer Ford F150 XL Super Cab per listed specifications	Ford F150 XL Super Cab	\$46,810.00
2	2026 or newer Ford F-250 Crew Cab 176" WB 4WD per listed specifications	Ford F-250 Crew Cab 176" WB 4WD	\$55,808.68
2	2026 or newer Ford Transit 250 148" XL per listed specifications	Ford Transit 250 148" XL	\$55,789.68
Planning, Zoning & Economic Development			
1	2026 or newer Ford Explorer per listed specifications	2026 Ford Explorer	\$40,997.00

The above-mentioned prices represent the final review, in which either: (1) a vendor offered a lower price outside of the 5% Local Preference threshold; (2) Plantation Ford agreed to match the lower price (highlighted in blue) pursuant to the City's Local Preference Ordinance; or (3) Plantation Ford submitted the lowest price at the time of bid submission (highlighted in yellow).

Based on the foregoing information, the Procurement and Public Works Departments with support from all departments receiving vehicles, requests authorization and approval of the following:

- Authorization and approval to issue a purchase order and process payment(s) to Hooley Family Management Inc dba Plantation Ford, for the "Supply & Delivery of 2026 or newer Ford Vehicles" in accordance with ITB No. 031-26, for a total amount of \$1,473,919.04 (see attached submittal for addition information).
 - Please note: This includes (1) additional F-350 with a PW Spec, not originally solicited, but requested by Fire to be included after bids were submitted, so we increased the quantity from 1 to 2 to incorporate Fire Dept request.
- Authorization and approval to issue a purchase order and process payment(s) to Family Ford Inc. dba Hardy Family Ford Inc, for the "Supply & Delivery of 2026 or newer Ford Vehicles" in accordance with ITB No. 031-26, for a total amount of \$61,213.00 (see attached submittal for additional information).
- Authorization and approval to issue a purchase order and process payment(s) to HFWP,

Inc. dba Holler Ford, for the "Supply & Delivery of 2026 or newer Ford Vehicles" in accordance with ITB No. 031-26, for a total amount of \$166,705.00 (see attached submittal for addition information).

Background:

Strategic Priorities: Planning for a Sustainable Future, Proactive and Responsive Asset Management, Safe and Secure

Purchase of new vehicles to continue replacing the city's fleet. These vehicles will support the rotation of aging service vehicles to avoid interruptions in service to customers, due to down time and costly repairs. This also supports the most recent technology in safety features and increases fuel efficiency. Vehicles will service the needs of multiple departments.

This item is now ready for City Council consideration.

Funding:

Multiple accounts from different departments (Capital)

- Fire Department
 - \$241,453.72
 - This includes (1) F-350 with a PW Spec, not originally solicited, but requested by Fire to be included, so we increased the quantity from 1 to 2 to incorporate Fire Dept request.
- Police Department
 - \$697,770.24
- Public Works Department
 - \$493,775.44
- Building
 - \$92,739.00
- PZED
 - \$40,997.00
- Parks & Recreation Department
 - \$151,384.36
- Utilities
 - \$46,810.00

Amount:

- Hooley Family Management Inc dba Plantation Ford - (**Quantity 34**), \$1,537,011.76
- Family Ford Inc. dba Hardy Family Ford Inc – (**Quantity 1**), \$61,213.00
- HFWP, INC, dba Holler Ford – (**Quantity 3**), \$166,705.00

Grand Total: \$1,764,929.76

Finance Director/Budget Manager Recommendation:

The total funding available for the above vehicles is: \$1,984,192.

The funding breakdown is as follows:

FY2026 Budget:

\$ 41,000 Planning & Zoning
 \$744,000 Police
 \$125,000 Fire
 \$342,000 Public Works
 \$160,000 Central Services-Crafts
 \$175,000 Parks
 \$165,000 Building Fund
 \$ 48,000 Utilities O&M

Fund Balance:

\$128,402 General Fund, Fund Balance Assigned to Risk
 \$ 55,790 General Fund, Fund Balance Assigned to Tree Beautification

Prepared By:

Asha Edwards

ATTACHMENTS:

[ITB No 031-26; Supply & Delivery of Ford Vehciles.pdf](#)
[Family Ford Inc. dba Hardy Family Ford.pdf](#)
[Holler Ford.PDF](#)
[Plantation Ford Bid Submittal.PDF](#)