

**Plantation City Council/CRA Notice of City Council/CRA
Meeting Agenda Meeting**

July 29, 2026



City of Plantation
City Council Chambers

Subject:

Agreement No. 048-26: State of Florida Lobbying Services

Summary:

Requesting authorization and approval of the following:

Authorization and approval of a competitive procurement exemption, pursuant to section 2-226(g)(7) of the City's Code of Ordinances.

Authorization and approval to execute Agreement No. 048-26 between the City of Plantation and Ericks Consultants, Inc., in accordance with the Scope of Work attached thereto. The Agreement shall commence on **September 1, 2026**, and shall remain in effect for an initial term of four (4) years, with the City's option to renew for four (4) additional one (1) year renewal terms, unless earlier terminated in accordance with the provisions of the Agreement. Upon each renewal term, the City may adjust the Consultant's compensation based on the percentage change in the Consumer Price Index for All Urban Consumers (CPI-U), Southeast Region, as published by the U.S. Bureau of Labor Statistics. Any such adjustment shall not exceed three percent (3%) per renewal term and shall remain subject to annual budget appropriations and the availability of funds.

Authorization and approval to process payments to Ericks Consultants, Inc in accordance with Agreement No. 048-26, for services rendered.

Procurement:

Procurement and Administration Departments, requests authorization and approval of a competitive procurement exemption pursuant to section 2-226(g)(7) of the City Code of Ordinances. Approval of this procurement waiver is requested to continue professional lobbying services with Ericks Consultants, Inc. These services are not subject to the Consultants' Competitive Negotiation Act (CCNA).

Continuing with the current Consultant will ensure continuity of services, preserve consistency in methodologies and deliverables. The consultant has demonstrated satisfactory performance, responsiveness, and the ability to meet the City's operational requirements while maintaining established service levels.

The waiver is based on the operational benefits, continuity, and overall best interest of the City, and is not intended to circumvent future competitive procurement opportunities. The City will continue to evaluate future service requirements and conduct competitive procurements when appropriate.

Based on the foregoing, the Administration and Procurement Departments requests the following:

- Authorization and approval of a competitive procurement exemption, pursuant to section 2-226(g)(7) of the City's Code of Ordinances.
- Authorization and approval to execute Agreement No. 048-26 between the City of Plantation and Ericks Consultants, Inc., in accordance with the Scope of Work attached thereto. The Agreement shall commence on **September 1, 2026**, and shall remain in effect for an initial term of four (4) years, with the City's option to renew for four (4) additional one (1) year renewal terms, unless earlier terminated in accordance with the provisions of the Agreement. Upon each renewal term, the City may adjust the Consultant's compensation based on the percentage change in the Consumer Price Index for All Urban Consumers (CPI-U), Southeast Region, as published by the U.S. Bureau of Labor Statistics. Any such adjustment shall not exceed three percent (3%) per renewal term and shall remain subject to annual budget appropriations and the availability of funds.
- Authorization and approval to process payments to Ericks Consultants, Inc in accordance with Agreement No. 048-26, for services rendered.

Background:

Strategic Priorities: Sustainability; Economic Opportunity &.Recovery; Quality of Life.

It is in the City's best interests to have representation in Tallahassee during legislative session as well as with State agencies. Ericks Consultants, Inc., has represented the City for many years, and Administration would like for them to continue as the City's State Lobbyist. In this capacity they will support the City's efforts to secure legislative appropriations as well as lobbying legislation that would affect the City.

This item is now ready for City Council consideration.

Funding:

001-8852-512-3102

Amount:

Contract Term/Period	Pricing Structure	Amount
September 1, 2026 – August 31, 2027	Quarterly	\$15,000.00 (all-inclusive)
September 1, 2027 – August 31, 2028	Quarterly	\$15,448.00 (all inclusive)
September 1, 2028 – August 31, 2029	Quarterly	\$15,913.52 (all inclusive)
September 1, 2029 – August 31, 2030	Quarterly	\$16,390.92 (all inclusive)
*The above rates include salary costs, fringe benefits, overhead, operation margin and profit. They do not include direct expenses. Approved travel costs shall be billed quarterly by the Agreement and shall not exceed three (3) percent of the total Agreement amount.		

Finance Director/Budget Manager Recommendation:

The Other General Government Department budgeted \$60,000 in FY2027 for lobbying services.

Prepared By:

Charles Spencer

ATTACHMENTS:

[Agreement Firm Signed.pdf](#)