Agenda Item No: 1.r

PLACENTIA CITY COUNCIL AGENDA REPORT

Meeting Date: June 16, 2026

Submitted by: Ontoine Lewis

From: Public Works

Subject:
AWARD OF CONTRACT TO NEW GENERATION LANDSCAPE MANAGEMENT FOR LANDSCAPE MAINTENANCE SERVICES

Financial Impact:

Expense: $244,900 Annual Contract Amount

Proposed Budget: 101-80403-6300 - Proposed FY 26-27 Budget $153,154
210-80000-6011 - Proposed FY 26-27 Budget $ 97,725
218-80000-6011 - Proposed FY 26-27 Budget $139,000
223-90000-6011 - Proposed FY 26-27 Budget $ 16,626
Total Budget: $406,505

Summary:
The City's current agreement for landscape maintenance services provides for the routine maintenance of all the City's landscaped medians and parkways and is scheduled to expire on June 30, 2026. The scope of services under this proposed agreement includes general landscape maintenance, turf grass maintenance, weed control, fertilization, shrub, and groundcover maintenance. The City issued a notice inviting bids for these services, and bids were received on June 1, 2026, from eight (8) contractors. New Generation Landscape Management was deemed the best candidate and responsive and responsible bidder. This action will award a three-year agreement with a potential one (1) two-year term extension to New Generation Landscape Management Inc, in an annual not-to-exceed amount of $244,900 and a cumulative three-year contract not-to-exceed amount of $734,700.

Recommended Action:
It is recommended that the City Council:

1. Approve a Maintenance Services Agreement with New Generation Landscape Management for Landscape Maintenance Services in an amount not to exceed $244,900 per year for an initial three (3) year contract term resulting in a total contract not-to-exceed amount of $734,700 and including an option to extend for an additional two-year term based upon contractor performance; and
2. Authorize the City Administrator to approve contract change orders up to 10% of the total contract not-to-exceed amount; and
3. Authorize the City Administrator and/or her designee to execute all necessary documents, in a form approved by the City Attorney.

Strategic Plan Statement:
This item aligns with Strategic Goal No. 3: Infrastructure, Facilities, and Public Spaces. Awarding this contract ensures our public spaces are clean, attractive, and reflective of the city's commitment to quality.

Discussion:
The City's current contract for landscape maintenance services is set to expire on June 30, 2026. Medians, parkways, and other landscaped areas included in the City's Landscape Maintenance District 92-1 are also included in this contract. The contract scope of work provides routine turf grass and landscape maintenance, as well as pest, rodent, and weed control.

On June 1, 2026, the City received eight (8) bids from contractors to provide these services. The following table provides the bid amounts received from each contractor:

Contractor	**Bid Amount**
New Generation Landscape Management	$244,900.00
Tropical Plaza Nursery, Inc.	$265,425.20
EMTS, Inc	$281,112.00
Colts Landscape Inc	$287,999.99
Priority Landscape Services	$328,260.00
Mariposa Landscapes, Inc.	$338,718.10
Nieves Landscape, LLC.	$423,307.79
Greentech Landscape Inc.	$555,015.00

Staff reviewed the bids received for mathematical and other errors. New Generation Landscape Management submitted the low bid received in the amount of $244,900. Based on the low bid received and New Generation Landscape Management's bid package, staff recommends that the City Council award a contract for Landscape Maintenance Services to New Generation Landscape Management.

Financial Summary:
The agreement with New Generation Landscape Management is for an annual not-to-exceed amount of $244,900. The term of the agreement is three (3) years for a cumulative three-year not-to-exceed contract amount of $734,700, with the option to extend for one (1) additional two-year term based upon contractor performance and at the discretion of the City. Funding for Landscape Maintenance Services has been included in the proposed Fiscal Year 2026-27 Operating Budget.

Attachments
New Generation Landscape Management (Vendor signed) Landscape Maintenance Service Agreement 6 11 2026.pdf