Agenda Item No: 1.s

PLACENTIA CITY COUNCIL AGENDA REPORT

Meeting Date: June 16, 2026
Submitted by: Ontoine Lewis
From: Public Works

Subject:
AWARD CONTRACT FOR STREET SWEEPING SERVICES

Financial Impact:
Expense: $380,983.20
Budgeted: $435,583.00 Account # 403-80700-6300 - Proposed FY 26-27

Summary:
In an effort to minimize costs and increase efficiency while continuing to provide essential city services, the City began outsourcing street sweeping services in 2009. The City's current contract for street sweeping services expires on June 30, 2026. On May 11, 2026 the City issued a Request for Proposals (RFP) and received three (3) responsive proposals. This action will award a contract for street sweeping services to Guardian Sweeping. After reviewing proposals, Guardian Sweeping is recommended by staff to be the awarded company. This action will award a five-year agreement with the option to extend for an additional one (1) five-year term extension to Guardian sweeping in an annual not-to-exceed amount of $380,983.20 and a cumulative five-year contract not-to-exceed amount of $1,904,916.

Recommended Action:
It is recommended that City Council:

1. Award a contract for street sweeping services to Guardian Sweeping, in an annual amount not-to-exceed $380,983.20, for an initial five (5) year term with the option for one (1) additional five (5) year extension; and
2. Authorize the City Administrator to approve contract change orders up to 10% of the annual contract not-to-exceed amount; and
3. Authorize the City Administrator and/or her designee to execute all necessary contract documents, in a form approved by the City Attorney.

Strategic Plan Statement:
This item aligns with Strategic Goal No. 3: Infrastructure, Facilities, and Public Spaces. Awarding this contract ensures our streets are clean, attractive, and reflective of the City's commitment to quality.

Discussion:
The City has contracted for street sweeping services since 2009. Although street sweeping

was initially performed weekly, budget constraints reduced service to twice a month through its current street sweeping contract. The current contract for street sweeping services expires at the end of June 2026. As contracts come to an end, it is standard practice to evaluate the programs and services provided by the existing contractor to determine whether the City is receiving the best value and to explore cost-reduction opportunities.

To this end, the City publicly issued a Request for Proposal (RFP) on May 11, 2026, and three complete proposals were received on the due date of May 26, 2026. After a review of the RFPs, Guardian Sweeping was ranked as the highest-rated proposer for street-sweeping services. The estimated annual cost is based on approximate curb miles to be swept. The three (3) complete proposers' annual amounts are outlined below.

Name	Per Mile	Total Bid
Guardian Sweeping	43.45	$380,983.20
Sweeping Corporation of America (SCA)	48.52	$425,442.00
CMAX Commercial Maintenance	53.00	$468,732.00

As illustrated above, Guardian Sweeping provided the best overall value for the City. Payment will only be made for actual curb miles swept. Exact measurements will be made and reconciled with invoices through the required installation of GPS equipment on contract sweepers that records the date, time, vehicle speed, location, when the brooms are up or down, and whether the dust-control spray equipment is active.

The current street sweeping contract, under SCA, was approximately $188,000 per year. These new costs, with no new changes in street sweeping service or frequency of street sweeping, are as a result of increased economic volatility due to war in Iran and increased labor rates, fuel rates, and equipment costs.

Guardian Sweeping is a Norco-based firm that has been providing street sweeping services for two decades, they have experience in the roadway, public works, and street-sweeping industries with a strong focus on reliability, responsiveness, accountability, and service quality. Guardian’s primary municipal contract experience includes services provided to the City of Hesperia from July 2022 through September 2025. The scope of work included weekly arterial sweeping, monthly residential sweeping, and quarterly bike lane sweeping operations. Most complaints received by the public stem from City enforcement actions during street-sweeping periods. Based on Guardian’s submitted materials in the RFP process and the lowest annual cost, it is recommended that the City Council award the street-sweeping services contract to Guardian Sweeping in an annual not-to-exceed amount of $380,983.20 and a cumulative five-year contract not-to-exceed amount of $1,904,916.

Financial Summary:
Guardian Sweeping is proposing a curb-mile price of $43.45 for curb-mile sweeping service. The recommended contract amount for Sweeping services is $380,983.20 per year. In addition, the Guardian Sweeping contract includes sweeping the City’s eleven (11) parking lots and nine (9) alleys.

Attachments
Guardian Sweeping Maintenance Service Agreement - June 2026.pdf
Cert of Ins - Guardian Sweeping.PDF