



Agenda Item No: 1.I

PLACENTIA CITY COUNCIL AGENDA REPORT

Meeting Date: July 21, 2026

Submitted by: Teri Knutson

From: Police Department

Subject:

AWARD OF CONTRACT FOR POLICE DEPARTMENT FIRING RANGE MAINTENANCE AND CLEANING SERVICES

Financial Impact:

Expense: \$25,000 Per Fiscal Year

Budget: \$25,000 Per Fiscal Year

\$125,000 Five-Year Contract Total

Summary:

The City of Placentia recently completed construction of its own firing range, a four-lane, 1,900 square foot facility. Due to the technical and hazardous waste handling/disposal requirements of operating a Firing Range, the Police Department released a Request for Proposals for Firing Range Maintenance and Cleaning Services on April 30, 2026, with Proposals due on June 4, 2026. Five firms responded, and after a review of Proposals by Police staff, it is recommended that a five-year contract be awarded to TMC Shooting Range Specialists, Inc.

Recommended Action:

It is recommended that the City Council:

1. Approve the Professional Services Agreement with TMC Shooting Range Specialists, Inc. to provide Firing Range Maintenance and Cleaning Services to the Placentia Police Department for a cumulative contract estimate not-to-exceed \$125,000 for a five-year term, with two additional one-year optional terms; and
2. Authorize the City Administrator and/or her designee to execute all necessary documents, in a form approved by the City Attorney.

Strategic Plan Statement:

By awarding this contract, this agenda item meets Strategic Plan Goal No. 2, Public Safety, to provide a safe, family-friendly environment through proactive policing, efficient fire and emergency medical services, disaster preparedness, and strong community partnerships that protect residents, businesses and visitors.

Discussion:

The Placentia Police Department released a Request for Proposals (RFP) to provide maintenance and cleaning for Placentia's Firing Range. A company is needed to provide shooting range lead cleaning/removal, as well as lead dust, brass and associated hazardous

waste disposal. The contract will also provide for lane and shooting stall cleaning, vacuuming and removal of lead dust from ventilation systems and range backstops, and replacement of air filters. The firm must ensure hazardous waste and air quality regulatory compliance and manifest documentation.

Placentia's Purchasing Policy requires that contracts exceeding \$40,000, be formally bid and submitted to the City Council for approval. As the proposed term is for five years, in the aggregate, the amount awarded to the Contractor will exceed that \$40,000 amount (i.e., \$125,000 over five years). Five companies responded to the City's RFP:

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| 1. Apex Team Solutions | \$14,000 annual \$7,500 Berm Maint/Lead Recovery |
| 2. Forensiclean | \$41,600 annual \$8,500 Berm Maint/Lead Recovery |
| 3. Liberty Manufacturing | \$12,917 annual \$4,688 Berm Maint/lead Recovery |
| 4. SERVPRO | \$7,435 per session plus hazardous waste pass-through |
| 5. TMC Shooting Range Specialist | \$17,750 annual \$6,500 Bern Maint/Lead Recovery |

TMC Shooting Range Specialists is proposed by the Police Department to provide Firing Range Maintenance and Cleaning for a five-year period. The company has extensive experience and exemplary firearms personnel, the Police Department agrees with their proposed design/implementation of a new Firing Range Maintenance and Cleaning Program, and the firm had Proposal Pricing in keeping within Placentia's budgetary needs.

While another firm had the lowest bid, TMC's Proposal is recommended as the Berm Maintenance/Lead Recovery needs of the facility were well-articulated by the company. TMC's cost was more clearly identified and quantified, versus proposals which noted that hazardous waste costs would be a pass-through.

Financial Summary:

The pricing structure provides for quarterly cleaning, HAZMAT service and annual lead remediation service, with the cost estimated at \$24,250 annually. Lead remediation will occur based on usage, for example it could be conducted after 18-months of usage. For purposes of the Agreement's costing, it is calculated to be performed annually. The Police Department budgeted \$25,000, annually for FY 2026/2027 and the Agreement compensates the contractor at a not-to-exceed amount of \$25,000 per year.

Attachments

[Placentia PD Firing Range Maint and Cleaning RFP Release April 2026.docx](#)
[Agreement - PD Firing Range Maint & Cleaning Svs.pdf](#)