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NARRAGANSETT TOWN COUNCIL AGENDA ITEM REPORT

DATE: August 17, 2026

FROM: Daniel Holland, Information Technology Manager

DEPARTMENT: Information Technology Department

SUBJECT:

A MOTION TO AWARD the bid for Electronic Security System Upgrade to Convergent Technologies LLC, in the amount of \$71,090.00.

SUGGESTED ACTION:

This bid award/project will replace all existing access control hardware at four (4) sites: Town Hall, Public Safety, Parks and Recreation, and the Beach - South Pavilion with a vendor agnostic system that is state of the art, allowing for improved over all controls and future expansion.

Request for bids was advertised in the Narragansett Times, solicited and posted on the Town of Narragansett and State Purchasing Division websites. Six (6) vendors were solicited and three (3) vendors responded. The attached spreadsheet lists the results from the solicitation.

The Information Technology Department along with our security consultant, Eric Grist reviewed the bids and recommend an award to Convergent Technologies LLC at their quoted bid price (lump sum total bid price) of \$71,090.00. "From a technical perspective, Convergent's proposal appears to provide the strongest overall solution and is my recommendation for the access control portion of the project. Their proposal aligns with the specified Genea platform, demonstrates extensive experience with Genea deployments, and is competitively priced." The lowest bidder, Pavion Corp. did not provide the requested software platform and lacked technical detail.

FUNDING SOURCE:

Funding is available in the Information Technology Capital Projects Account #00200130 57073, Equipment Replacement #2.

ATTACHMENTS:

[Grist recommendation.pdf](#)

[B26017 Results for Electronic Security System Upgrade.pdf](#)