



CITY COUNCIL STAFF REPORT

ITEM NO. 5.12

DATE: June 9, 2025

TO: Honorable Mayor and City Council

FROM: Judy Erlandson, Acting Public Works Director

SUBJECT: Resolution authorizing issuance of a purchase order to Lenco Industries, Inc. dba Lenco Armored Vehicles in the amount of \$534,356 for one 2025 Lenco BearCat G3 4-Wheel Drive Armored Vehicle and authorizing a financial contingency in an amount not-to-exceed ten percent (10%).

RECOMMENDED ACTION

Staff recommends the City Council adopt a resolution authorizing the City Manager to execute a purchase order to Lenco Industries, Inc. dba Lenco Armored Vehicles in the amount of \$534,356 for one 2025 Lenco BearCat G3 4-Wheel Drive Armored Vehicle and authorize a financial contingency in an amount not-to-exceed ten percent (10%).

SUMMARY

The Livermore Police Department (LPD) is responsible for ensuring public safety and responding to critical incidents to de-escalate and manage active shooter situations, high-risk operations, suspect-initiated incidents, hostage rescues, and natural disaster relief efforts. In recent years, law enforcement agencies across the country have increasingly faced threats that require specialized equipment to protect both officers and the public. The acquisition and replacement of an Armored Vehicle (ARV) would significantly enhance the department's ability to safely manage and de-escalate these dangerous situations. The purchase of a new ARV would be fully funded through the Citizen's Option for Public Safety (COPS) state grant in which funds are currently available.

DISCUSSION

The Livermore Police Department (LPD) is responsible for ensuring public safety, protection of critical infrastructure, and responding to critical incidents to de-escalate and manage. Examples include mass shooting situations, mental health crisis, high-risk operations, suspect-initiated incidents, violent crime, and natural disaster relief efforts. In recent years, law enforcement agencies across the country have increasingly faced critical incidents such as these which require first responders to be constantly prepared with specialized equipment to protect both officers and the public. The LPD and City are not immune from these types of threats. Therefore, the LPD routinely conducts annual training to prepare

for these types of events.

To better help the Tri-Valley prepare for such incidents, the Police Departments of the cities of Livermore and Pleasanton work together to sustain a highly trained Tactical Team to respond to all high-risk critical call outs that occur within this jurisdiction. The Tactical Team trains monthly on response and management of critical incidents. In order for the team to effectively carry out our mission to protect the citizens and critical infrastructure of the region, the LPD must have sufficient safety equipment to do the job.

The LPD currently owns an Armored Vehicle (ARV) that was purchased from the Lawrence Livermore National Laboratory in 2014 for one dollar. This ARV is a 2006 GMC C4500 Armored Truck and has reached its life expectancy. Replacement parts are hard to purchase due to the age of the ARV making servicing it difficult, and the vehicle has become a safety hazard for staff who are needed to operate it. The ARV is an essential piece of public safety equipment that requires replacement. Currently, the ARV is more than 19 years old and has experienced significant repair costs and staff recommends the replacement of this unit based on age and condition.

The purchase of this new armored vehicle through a cooperative purchasing agreement will expedite the delivery of the unit. Lenco Armored Vehicles in Pittsfield, Massachusetts is the direct manufacturer of the BearCat G3. Lenco's BearCat G3 meets the operational needs and criteria specified by the LPD.

LMC section 2.68.370 allows for the purchase of supplies and equipment without complying with the quotation or bidding requirements of the City's Contract and Purchase Ordinance if such purchases are based on an agreement or cooperative purchasing program entered into by certain public agencies, regardless of whether the City is a named party to such an agreement or an actual participant in such a program. In all such cases, the supplies and equipment purchased must be the same and be offered at the same price as the supplies and equipment subject to the agreement or program and the underlying purchase must have been made using a quotation or bid procedure at least as restrictive as the City's.

Staff recommends purchasing this replacement ARV utilizing Houston-Galveston Area Council (H-GAC) contract #AM10-23 with Lenco Armored Vehicles. The H-GAC bid procedure for ambulance, EMS, and special service vehicles meets the City's municipal code requirement, and therefore, the purchase can be awarded to Lenco Armored Vehicles in Massachusetts, the manufacturer of the BearCat G3. The H-GAC program assists local governments in reducing costs through this government-to-government procurement service available nationwide. This program is available to local government entities and qualifying non-profit corporations. Eligible membership and participation include states, cities, counties, all government agencies, both public and non-public educational agencies, colleges, universities, and non-profit organizations. The City of Livermore is currently a registered member. The purchase through H-GAC contract #AM10-23 will expedite the delivery of the ARV. Build time for the BearCat G3 is 18 to 24 months and pricing may need to be adjusted due to pandemic-related component shortages, fluctuating commodity prices, market volatility, model year price changes, or unforeseen surcharges incurred by the truck chassis and/or body manufacturer. Pricing increases may not exceed 10% of the original quoted price.

FISCAL AND ADMINISTRATIVE IMPACTS

The quoted cost of the Lenco BearCat G3 4-Wheel Drive Armored Vehicle is \$486,025 (plus \$48,331 in use tax), totaling \$534,356. The funding source for this purchase is currently available through the

Citizen's Option for Public Safety (COPS) state grant in Fund 242 to minimize the impact on the City's General Fund.

COMMUNITY PILLAR

1: A City That Works

GOAL

14: Develop, operate, and maintain the City's infrastructure.

ATTACHMENTS

- 1. H-GAC Contract #AM10-23
- 2. Lenco Industries, Inc. Quotation
- 3. Resolution

Prepared by: Scott Kooreman
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Approved by:



Marianna A. Burch
City Manager

Fiscal Review by:



Tina Olson
Administrative Services Director