

CITY COUNCIL STAFF REPORT

ITEM NO. 6.6

DATE: November 24, 2025

TO: Honorable Mayor and City Council

FROM: Carl Brown, Public Works Director

SUBJECT: Resolution awarding and authorizing the execution of an agreement with Vizcay

Landscapes LLC d/b/a Landscape Care Co. to reduce and replace non-functional turf in an amount not-to-exceed \$320,000 for a one-year term ending November 30, 2026.

RECOMMENDED ACTION

Staff recommends the City Council adopt a resolution awarding and authorizing execution of an agreement with Vizcay Landscapes LLC d/b/a Landscape Care Co. (Landscape Care Co.) to reduce and replace non-functional turf in an amount not-to-exceed \$320,000 for a one-year term ending November 30, 2026.

DECISION TYPE

Administrative

SUMMARY

On July 24, 2025, City staff issued a Request for Proposal to replace non-functional turf at four Cityowned locations. Seven service providers responded. Staff have completed their review of the proposals received and recommends Landscape Care Co.

The turf reduction is funded in part by the Urban Community Drought Relief Program through the California Department of Water Resources awarded to the Alameda County Flood Control and Water Conservation District, Zone 7 on behalf of the City.

DISCUSSION

The Maintenance Division of the Public Works Department is tasked with reducing non-functional turf at City-owned locations. The four sites identified have turf areas that serve mainly as an aesthetic feature and were not designed as a specific turf usable space. Turf reduction is a strategy to help reduce the City's water usage, resilience planning, and conserve water as outlined in the City's Climate Action Plan. It is also required for compliance with AB 1572, the Decorative Lawn Watering Ban which prohibits

commercial properties from using drinking water to irrigate non-functional turf. Functional turf includes public recreational spaces, sports fields, and cemeteries.

In June 2023, the California Department of Water Resources (DWR) awarded the Alameda County Flood Control and Water Conservation District, Zone 7 (Zone 7) funding for participation in the Urban Community Drought Relief Local Project Grant program (Grant). In March 2024, the City Council authorized the agreement with Zone 7 to fund the work identified in the Grant's workplan for a Citywide Turf Reduction project in the amount of \$262,500 with a cost sharing requirement of \$87,500. The Grant requires construction must be completed by December 2026. Two of the five turf conversion sites identified in the Grant's workplan were completed in 2024. This agreement would allow the work to be completed at the other three identified turf conversion sites in the work plan and at one additional site.

The City received seven proposals and the proposed pricing is summarized in the table below.

| Company | Total Flat Rate Pricing | |
|---------------------------------|-------------------------|--|
| Landscape Care Co. | \$318,650 | |
| Frank and Grossman | \$347,000 | |
| Jensen Landscape | \$515,216 | |
| Westside Landscape Concrete Inc | \$533,505 | |
| Landscape Pros | \$647,556 | |
| McGuire and Hester | \$726,000 | |
| Marina Landscape Inc. | \$729,750 | |

The service provider selection process included an initial review of the proposals and reference checks. The criteria used for evaluation included:

- The ability, capacity, and skill of the proposer to provide the required services;
- The character, integrity, reputation, judgment, and efficiency of the proposer; and,
- Ability of the proposer to provide services and materials in a timely manner.

Landscape Care Co. was the lowest bid and represents the best value bid as they have a demonstrated record of providing quality service to public agencies and have the knowledge, expertise, and staffing to meet the needs of the City of Livermore. Staff therefore recommends the City accept the bid from Landscape Care Co. and initiate a new agreement beginning on December 1, 2025 through November 30, 2026.

The work will begin at the beginning of the year and is estimated to be completed by April. Turf reduction will occur at the following works sites:

- Arroyo Road between Arroyo Creek and Cartier Drive
- Crater Road parks
- East Avenue Greens between 5th and 6th Streets
- Kristopher Ranch

FISCAL AND ADMINISTRATIVE IMPACT

The Urban Community Drought Relief Program requires a minimum non-state cost share of 25% of the total cost for each project. The cost of the total Citywide Turf Reduction project is \$350,000. The grant

award is \$262,500 with a required cost share of \$87,500. Funding for the local cost share is in the General Fund Landscape Maintenance Fund 100. There will be no additional impact to the General Fund or other City funds.

COMMUNITY PILLAR

5: A City That Works

GOAL

14: Develop and maintain the City's infrastructure, facilities, and property

ATTACHMENTS

- 1. Resolution
- 2. Exhibit A Agreement

Prepared by: Marisa Gan

Management Analyst II

| Approved by: | Fiscal Review by: |
|---------------------|----------------------------------|
| Plonianna St. Furch | Kun h |
| Marianna A. Burch | Tina Olson |
| City Manager | Administrative Services Director |