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GLYNN COUNTY BOARD OF COMMISSIONERS AGENDA ITEM REPORT

DATE: August 20, 2026

SPONSOR: L. Gurganus

ITEM TYPE: Procurement

AGENDA SECTION: CONSENT AGENDA - General Business

AGENDA LANGUAGE: Award RFP26-035 Bait Provider for Blythe Island Regional Park Marina - Multi-Year Contract to Jacobs Bait with funding to be provided by the Recreation and Parks Operating Budget. (L. Gurganus)

BACKGROUND: Glynn County Recreation and Parks Department is seeking Board of Commissioners approval to award RFP26-035 Bait Provider for Blythe Island Regional Park Marina - Multi-Year Contract to Jacobs Bait.

On May 26, 2026, the County Procurement Department issued RFP26-035. Proposals were due July 1, 2026. Three vendors responded to the RFP. One vendor was disqualified because they could not meet the minimum requirements of the project.

Staff evaluated the proposals submitted by the two remaining vendors based on qualifications/experience, technical approach, and professional references. Interviews with each vendor were conducted on July 28, 2026. Jacobs Bait received the highest overall evaluation rating.

The Bait Provider Sales Agreement is a one-year agreement with four one-year renewal options. Per the terms of the agreement, the bait provider is paid 70% of the revenue from sales of live and dead

bait. Staff recommends entering into an agreement with Jacobs Bait to provide this bait at Blythe Island Regional Park.

ATTACHMENTS:

[20260820 BOC BIRP Bait Sales Agreement.pdf](#)

[20260820 BOC RFP26-036 Bait Provider for BIRP.pdf](#)