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GLYNN COUNTY BOARD OF COMMISSIONERS AGENDA ITEM REPORT

DATE: September 5, 2024

SPONSOR: R. Talbert

ITEM TYPE: Procurement

AGENDA SECTION: CONSENT AGENDA - General Business

AGENDA LANGUAGE: Authorize the Procurement Director to bypass the Procurement Ordinance to achieve the best value for the county and issue a Purchase Order to OC Welch Ford for the purchase of twelve (12) 2025 Police Interceptors in an amount of \$544,428 with funding to be provided by the FY25 Fleet Fund. (R. Talbert)

BACKGROUND: In the FY25 budget, the County Police Department was approved for the purchase of twelve (12) Ford Explorer Police Interceptors. The Procurement Ordinance requires that a purchase of this monetary amount be procured through the Sealed Competitive Bid process or through an exemption of the Procurement Ordinance such as a Georgia State Contract.

Wade Ford is the Georgia State Contract holder with a cost of \$48,759 per vehicle. If ordered through the Georgia State Contract, Wade Ford has to order the vehicles through the Ford Manufacture and wait for the vehicles to be built which historically has been around a 9-12 month process.

Staff was able to locate another dealership, OC Welch Ford, who is set to have a delivery of 2025 Ford Explorer Interceptors in November of this year. The price per vehicle is \$45,639 approximately \$3,120 less than GA State Contract pricing.

Based on the potential to get these vehicles 7-10 months faster and \$3,120 per vehicle cheaper, Staff would like to request authorization to bypass the Procurement Ordinance and buy directly from OC Welch Ford.

To be noted: Staff checked Kings Colonial Ford (Brunswick) and Monumental Ford (Darien) and neither have these vehicles available currently or in the near future.

ATTACHMENTS:

[proposal - 2024-08-10T011721.413.pdf](#)