



Item Cover Page

GLYNN COUNTY BOARD OF COMMISSIONERS AGENDA ITEM REPORT

DATE: September 19, 2024

SPONSOR: R. Talbert

ITEM TYPE: Procurement

AGENDA SECTION: CONSENT AGENDA - General Business

AGENDA LANGUAGE: Approve entering into an agreement with Flock Safety for the Public Safety Camera System Network Project (RFP24-036) in an amount of \$830,153.36 with funding to be provided by the Public Safety and Community Violence Reduction Grant. (R. Talbert)

BACKGROUND: Glynn County was awarded a Public Safety and Community Violence Reduction Grant through the State of Georgia in 2023. A portion of this grant was designated to establish a Public Safety Camera System Network throughout Glynn County. A Request for Proposals was published, inviting vendors to submit proposals for this project. On May 8th, 2024, three proposals were received from Flock Safety, Celplan Technologies, and Rekor Recognition Systems, Inc.

An evaluation process was conducted that included bringing in all the vendors for presentations and interviews. At the conclusion of the evaluations, Flock Safety scored the highest out of the three vendors. The initial scope of work included 36 camera locations, and Flock Safety's fee proposal was submitted in the amount of \$449,400.24. This amount covers the initial purchase and three years of support.

Since this amount was well under the awarded grant total, the Procurement Department negotiated with Flock Safety to incorporate an additional 40 camera locations, with a final fee

proposal of \$830,153.36. This agreement will be funded solely with grant funds for the next three years.

ATTACHMENTS:

[Proposal Evaluation Tabulation RFP24-036 Public Safety Camera System Network Project.pdf](#)

[Flock Proposal.pdf](#)

[Flock Agreement.pdf](#)