MEMORANDUM

TO: Jeff Dingman, Acting City Administrator

FROM: Boyd Waters, Fire Chief

DATE: February 12, 2025

SUBJECT: Purchase of 2028 Mid-Mount Ladder Truck

SUMMARY

The Fire Department is ready to proceed with the purchase of a Mid-Mount Ladder Truck to replace Ladder 4 that serves the southwestern portions of Fort Smith. We have been able to secure a cooperative purchasing price through the Houston-Galveston Area Council (H-GAC) program with Pierce Manufacturing and their local Fire Apparatus dealer Siddons-Martin Emergency Group located in Conway, Arkansas for the amount of $2,320,647.00.

Purchasing the Ladder Truck from Pierce Manufacturing will help us continue with our program fleet standardization. Standardizing our fleet of fire apparatus will help keep our long-term operating costs as low as possible by reducing labor hours in repair, having interchangeable parts available, thereby reducing inventory costs, and having our mechanics go to fewer training classes than would be required if we have multiple manufacturers of fire apparatus.

Utilizing the H-GAC cooperative purchasing for this apparatus, we are able to get the apparatus exactly as specified with a predetermined base price, allowing us to save time and money, along with improved efficiency. We have used the H-GAC cooperative purchasing program for fire apparatus for the last several years with great success. The delivery of the fire apparatus to the Fire Department will be approximately 41-42 months after the signed contract is released to Siddons-Martin Emergency Group. The payment will not be made until the acceptance of the apparatus at the Pierce factory. This will be sometime in the year 2028.

ATTACHMENTS

1. Ladder_9_Resolution.pdf
2. Memo - Ladder 9.pdf
3. 1324 Ft Smith Quote Proposal 25-02-07.pdf

FISCAL IMPACT: *$2,320,647.00 (payment upon delivery)*
BUDGET INFORMATION: *Budgeted / Fire - 1/8% Sales and Use Tax*