

Agenda Item: 2.c

Meeting Date: September 4, 2025

MEMORANDUM

To: City Commission

Through:

From: Michael Nagy, Director of I.T. Services

Date: 2025-06-09

Subject: Renew the FY26 annual support and licensing of the citywide data backup system from vendor Hayes, Inc., in the amount of \$95,137.70

Presenter(s): Michael Nagy, Director of I.T. Services

Staff Recommendation: Staff recommends the purchase to renew the FY26 annual support contract on the citywide data backup system.

Strategic Themes: Communications & Information Technology

Boards & Committees: N/A

Budget Impact: The full funding amount of \$95,197.70 is available in the FY26 IT Services budget (account 557-1507-513-053407-GG)

Past Action: City Commission has historically approved the annual renewal of the support contract.

Next Action: Purchase the annual support contract.

Attachments: [A. PRR Exemption Cover Letter.pdf](#)
[B. FY26 Rubrik Software-Support Renewal_HQ2850-01 - IT-26-035-redacted.pdf](#)

Background: In 2022, the City purchased the Rubrik Data Backup System from Hayes, Inc. The Rubrik equipment is used for backing up our daily data. To utilize and maintain the device, the City must renew an annual support contract for servicing and licensing. Rubrik has provided discounted pricing directly to vendor Hayes Inc. for the annual renewal of the support contract. No other distributor can receive this discounted pricing from Rubrik.

In the past, IT Services staff reached out other vendors for Rubrik support pricing and only one vendor responded. That was vendor GovDirect, of Clearwater and they stated that since Rubrik

already provided special pricing to another vendor, they would decline from bidding.

As per the attached Public Records Exception Citation Notice referencing Florida Statute 119.07(1)(e), the model and serial numbers of the data backup system are considered critical infrastructure and certain information will be redacted from public view on the quote, as well as the metadata of the digital quote document. However, the unredacted quote version will be uploaded into the Munis Financial EPR system.

Therefore, staff recommend renewing the Rubrik annual support contract through Hayes, Inc. as a single-source vendor for this purchase in the amount of \$95,137.70