

Agenda Item: 2.e

Meeting Date: February 6, 2024

MEMORANDUM

To: City Commission

Date: 2024-01-17

From: Vince Gizzi

Subject: Dunedin Community Center Fitness Equipment Replacement, totaling \$67,857.60

Presenter(s): Jocelyn Brodhead, Recreation Superintendent; Bobby Gallagher, Fitness Specialist

Recommend: Approve Equipment Replacement

Epic Goal(s): #1: Create a vibrant, cultural experience that touches the lives of our community and visitors.

Boards & Committees: N/A

Budget Impact: Funding for this project is budgeted in the General Fund in the amount of \$50,000.00 (Account #001-4252-572-056401-CR, Project #422403) in addition to \$20,000.00 which is annually allocated in the same account number for general equipment replacement.

Past Action: Annual equipment replacement and monthly preventative maintenance.

Next Action: Purchase and install new core resistance equipment.

Attachments: [A. Core Health and Fitness QUOTE-402991 \(003\).pdf](#), [B. Nautilus Equipment \(Core Heath & Fitness\) for P & R - 2024.pdf](#),

Background:

The Dunedin Community Center Fitness Center's core resistance equipment is original to the facility since its 2007 opening. This equipment has exceeded its useful life and is in need of replacement despite regular preventative maintenance. Replacement is time sensitive due to the fact that the existing core resistance equipment is no longer being manufactured. Therefore, it is becoming increasingly more difficult to find replacement parts needed to maintain functional and safe equipment in order keep the Fitness Center fully operational.

Staff recommends replacing the existing core resistance equipment with the new line of Nautilus equipment for a number of reasons. Primarily, the new equipment replaces like pieces with like pieces, thus maintaining the same level of service well as eliminating the need for Fitness Center patrons to learn how to utilize a competing manufacturer's equipment. Nautilus is also highly recommended for its ease of use in that both novice and experienced patrons can safely operate the equipment. Lastly, the new equipment can be accessorized to match the current Fitness Center's color scheme requiring no additional costs if cosmetic continuity was of concern and the equipment can be integrated into the existing floor plan with minimal disruption to the already tight layout.

The project is partially budgeted in both FY24 and FY25. The scope of this quote includes replacement of all core resistance equipment in this fiscal year, eliminating the need to utilize funds presently earmarked for FY25. An additional \$6,000.00 in cost savings is reflected through product discounts and trade-in reimbursements. Core Health and Fitness owns and manufactures Nautilus equipment and is therefore able to provide the lowest rates; contracting through other vendors would result in markup charges. As such, one quote is being presented. This deviance from the traditional purchasing policy has been reviewed and approved with Purchasing Agent, Chuck Ankney.

Staff hereby recommends the City Commission approval for the replacement of Nautilus core resistance equipment to Core Health and Fitness in the amount of \$67,857.60 as detailed herein.