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COUNTY COUNSEL:
Gregory P Priamos

CLERK OF THE BOARD:
Vanessa Delgado

**Agenda Item
Regular Meeting of the
Board of Supervisors
Tuesday, June 23, 2026**

Item Number: 1.25

MEETING DATE: 06/23/2026

DEPARTMENT: HEALTH AND HUMAN SERVICES AGENCY

AGENDA ITEM PREPARER: Yolanda Beltran

DEPT HEAD/DIRECTOR: Tracey Belton

SUBJECT:

HEALTH AND HUMAN SERVICES AGENCY - T. BELTON

1. Approve revenue generating agreement with Hazel Hawkins Memorial Hospital for an on-site county Eligibility Specialist to provide services to patients with applying for Medi-Cal for the period of July 1, 2026 through June 30, 2029, in an amount not to exceed \$224,640.00 per fiscal year for a total amount of \$673,920.00; and

2. Authorize Chair, County Executive Officer, or designee to sign the said agreement.

SBC FILE NUMBER: 130

AGENDA SECTION:

CONSENT AGENDA

BACKGROUND/SUMMARY:

Hazel Hawkins Memorial Hospital (HHH) has been contracting with Health & Human Service Agency (HHSA) since July 2010 to provide an on-site county Medi-Cal Eligibility Specialist (ES) to interview patients of the hospital and determine eligibility for Medi-Cal programs. Both the HHH and the HHSA recognize the value of the services and continue to work collaboratively to provide medical insurance for the residents of San Benito County. The collaborative efforts with the HHH have been very successful.

The attached contract is for a three year term starting July 01, 2026 through June 30, 2029, at a flat rate of \$108.00 per hour for a Full-Time Equivalent (FTE) (32 hours per week up to 40 hours per week) Eligibility Specialist, not to exceed \$117,000 annual salary. This contract also includes administrative overhead necessary to fill the position at the hospital for the computer and any other administrative items that arise to provide services. Administrative amount shall not exceed \$107,640.00 annually. The total estimated cost of an Eligibility Specialist (ES) is \$224,640.00 annually, \$673,920.00 aggregate for full

term of agreement.

This is a revenue generating contract and there is no impact to the county general fund.

Revenue received for:

FY 25/26- \$59,805.00.for quarters 1 and 2.

FY 24/25- \$120,168.00.

FY 23/24- \$107,460.00.

FY 22/23- \$54,170.00.

FY 21/22- \$66,462.00.

FISCAL IMPACT:

Funding increase to Budget Line Item number 221.80.2285.1000 will be up to \$224,640.00 annually, \$673,920.00 3-year total.

STAFF RECOMMENDATION:

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ATTACHMENTS:

[Agenda Fact Sheet -HHH Agreement](#)
[HHMH_Agreement-5888 cc signed](#)