



**SAN BENITO COUNTY  
AGENDA ITEM  
TRANSMITTAL FORM**

Dom Zanger  
District No. 1  
Vice-Chair

Kollin Kosmicki  
District No. 2  
Chair

Mindy Sotelo  
District No. 3

Angela Curro  
District No. 4

Ignacio Velazquez  
District No. 5

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**Item Number: 1.10**

**MEETING DATE:** 06/24/2025

**DEPARTMENT:** BEHAVIORAL HEALTH

**AGENDA ITEM PREPARER:** Noelle Magner-Figueroa

**DEPT HEAD/DIRECTOR:** Dana Edgull

**SUBJECT:**

**BEHAVIORAL HEALTH DEPARTMENT - D. EDGULL**

Approve the fee for service contract with Iris Telehealth Medical Group for outpatient Specialty Mental Health psychiatry and adult therapy Services for Medi-Cal beneficiaries in San Benito County, for a contract total not to exceed \$1,176,860.00 for the term of July 1, 2025, through June 30, 2026, and authorize Board Chair to sign said agreement.

SBC FILE NUMBER: 810

**AGENDA SECTION:**

CONSENT AGENDA

**BACKGROUND/SUMMARY:**

Iris Telehealth Medical Group provides outpatient specialty mental health services for Medi-Cal beneficiaries served by San Benito County. Services include psychiatry, intake assessments and reassessment, individual therapy, case management, and collateral. Contractor shall maintain programmatic services offered through the outpatient program.

This is a fee for service contract. This agreement serves on average a total of 250 clients for telepsychiatry a month, 26 FSP clients a month and 30 clients for outpatient services. In many cases a single client will have multiple appointments and services in the same month.

**RESOLUTION OR ORDINANCE NEEDED FOR THIS ITEM:**

No

**CONTRACT NEEDED FOR THIS ITEM:**

Yes

**RFP AND BID HISTORY:**

There is no RFP history. This contract was approved under the former purchasing policy.

At this time Behavioral Health (BH) has 3 providers that serve San Benito County clients. Many of the clients BH serve are severally mentally ill or have substance use issues so minimal changes in treatment can create better outcomes.

BH has clients that are invested in the work they do with the psychiatrist and therapist contracted with Iris and a change would be difficult and/or detrimental for those being served.

We have had a great deal of success with this contractor where other contractors have failed to provide appropriate staffing, client outcomes, and struggled with documentation which generated revenue loss for the department.

**LAST CONTRACT AMOUNT OR N/A:**

\$1,928,260.00

**CONTRACT HISTORY (Describe all amendments and previous contracts):**

There has been one previous contract in FY 24-25 for \$1,928,260. This contract serves on average a total of 250 clients for telepsychiatry a month, 26 FSP clients a month and 30 clients for outpatient services.

In many cases a single client will have multiple appointments and services in the same month.

**STRATEGIC PLAN GOALS: 1. Operational Development & Excellence**

Yes

**STRATEGIC PLAN GOALS: 2. Planning And Sustainable Growth**

Yes

**STRATEGIC PLAN GOALS: 3. Technology**

No

**STRATEGIC PLAN GOALS: 4. Community Engagement**

Yes

**STRATEGIC PLAN GOALS: 5. Health & Safe Community**

Yes

**BUDGETED:**

Yes

**BUDGET ADJUSTMENT NEEDED:**

No

**SOURCE OF FUNDING:**

Non-general Fund

**UNFUNDED MANDATE:**

N/A

**SBC BUDGET LINE ITEM NUMBER:**

228.90.2520.1000.619.218

**CURRENT FY COST:**

\$858,118.50

**STAFF RECOMMENDATION:**

Approve the fee for service contract with Iris Telehealth Medical Group for outpatient Specialty Mental Health psychiatry and adult therapy Services for Medi-Cal beneficiaries in San Benito County, for a contract total not to exceed \$1,176,860..00 for the term of July 1, 2025, through June 30, 2026, and authorize Board Chair to sign said agreement.

**ATTACHMENTS:**

[Contract - Iris Telehealth Medical Group BH](#)