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www.sanbenitocountyca.gov

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COUNTY COUNSEL:
Gregory P Priamos

CLERK OF THE BOARD:
Vanessa Delgado

**Agenda Item
Regular Meeting of the
Board of Supervisors
Tuesday, June 23, 2026**

Item Number: 1.6

MEETING DATE: 06/23/2026

DEPARTMENT: BEHAVIORAL HEALTH

AGENDA ITEM PREPARER: Noelle Magner-Figueroa

DEPT HEAD/DIRECTOR: Rachel White

SUBJECT:

BEHAVIORAL HEALTH DEPARTMENT - R. WHITE

1. Approve the professional services contract with Celia Allen Consulting for the term of July 1, 2026, through June 30, 2028, for fiscal and administrative support services to the Behavioral Health department with a contract total not to exceed \$400,000 for the term of the agreement.
 2. Authorize Board Chair, County Executive Officer and/ or designee to sign said contract.
- SBC FILE NUMBER:810

AGENDA SECTION:

CONSENT AGENDA

BACKGROUND/SUMMARY:

The Behavioral Health Department is a non-general fund department and receives revenue in large part through Medi-Cal billing. The Behavioral Health department's fiscal unit has experienced chronic staffing shortages which has caused delays in billing and in turn causing potential delays in revenue. Additionally, several reports on finances are due to the Department of Health Care Services (DHCS) on a quarterly basis that require an extensive amount of time and research to compile the reports.

Celia Allen Consulting was originally contracted in fiscal year 2022-2023 to assist with the required fiscal reports and to ensure the billing was caught up and being done accurately. During the first contract, Celia conducted initial assessments of the billing practices within the Behavioral Health department and developed a restructuring for the accounting system. Renewing the contract with Celia Allen Consulting will allow Behavioral Health to receive fiscal and administrative services support to continue to get caught up with billing to increase revenue and meet all of the DHCS reporting requirements.

FISCAL IMPACT:

The department has contracted with this consultant a previous 4 times. This has always been a sole source contract. The Behavioral Health Department is a non-general fund department and receives revenue in large part through Medi-Cal billing. The Behavioral Health department's fiscal unit has experienced chronic staffing shortages which has caused delays in billing and in turn causing potential delays in revenue.

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Celia Allen Consulting is also assisting the departments fiscal remodel, CalAIM payment reform, and the transition from MHSA to BHSA. It would cost the County substantially in staff time and financially to change to a different consultant as the on-boarding process would be a major duplication of work and effort to locate another specialized consultant in Medi-Cal and Behavioral Health billing and bring them up to date in the county Behavioral Health historical knowledge of these various fiscal programs.

This is paid for through the non-general fund and is allocated to the following GL #
230.90.2540.1000.619.226 & 228.90.2520.1000.619.226.

FY 22-23	\$ 103,410.00
FY 23-24	\$ 169,901.25
FY 24-25	\$ 182,066.25
FY 25-26	\$ 190,901.25 (as of 5/31/26)

STAFF RECOMMENDATION:

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ATTACHMENTS:

[Agenda Fact Sheet - Contract- Celia Allen Consulting](#)
[FY 26-28 Celia Allen Consulting Contract](#)
[Celia Allen Consulting Sole Source Justification](#)