



**SAN BENITO COUNTY
AGENDA ITEM
TRANSMITTAL FORM**

Dom Zanger
District No. 1

Kollin Kosmicki
District No. 2

Mindy Sotelo
District No. 3
Chair

Angela Curro
District No. 4
Vice-Chair

Bea Gonzales
District No. 5

Item Number: 1.7

MEETING DATE: 05/23/2023

DEPARTMENT: COUNTY CLERK/RECORDER/ELECTIONS

AGENDA ITEM PREPARER: Francisco Diaz

DEPT HEAD/DIRECTOR: Francisco Diaz

SUBJECT:

COUNTY CLERK/RECORDER/REGISTRAR OF VOTERS - F. DIAZ

Approve Amendment #1 with Tyler Technologies, Inc. to provide Eagle Recorder Suite, a hosted system and software solutions, for a period of 5-years, from March 31, 2023 to March 31, 2028 (retroactive, delay due to exchange drafts between Tyler and County), increasing the not to exceed amount by an additional \$340,000.00 or \$68,000.00 per year for 5 years; Authorize the Chair to sign Contract with Tyler Technologies, Inc.; and Authorize the County Clerk-Recorder/Registrar of Voters to sign any and all change orders for this contract up to \$10,000.00.

SBC FILE NUMBER: 1125.5

AGENDA SECTION:

CONSENT AGENDA

BACKGROUND/SUMMARY:

Background

Tyler Technologies, Inc. has provided Eagle Recorder Suite, a hosted system and software solutions, since March 20, 2018. Amendment #1 increases the contract by an additional \$340,000.00, bringing the not to exceed amount to \$656,945.00, for which \$316,945.00 has already been paid out.

About Tyler Technologies, Inc.

Tyler (NYSE: TYL) is a publicly traded company that provides integrated software and technology services to the public sector. Tyler has more than 37,000 successful installations across more than 12,000 locations, with clients in all 50 states, Canada, the Caribbean, Australia, and other international locations. Forbes has named Tyler one of "America's Best Small Companies" eight times and the company has been included six times on the Barron's 400 Index, a measure of the most promising

companies in America. More information about Tyler Technologies, Inc. can be found at <https://www.tylertech.com/>.

Eagle Recorder Suite

Tyler's software provides a technologically advanced platform that helps with the management of land records, electronic filings (e-Recording), scanning and imaging birth and death records (vital records), marriage licenses, CEQA filings, fictitious business name filings, notary public filings, and enables access land records and vital records via the internet.

In addition, the Recorder Department will be adding a new service, Records Management Fraud Notify, to help prevent property fraud via automated email alerts at no cost to the public.

Cost-Benefit Analysis

Due to the regulatory requirements, conversation and installation cost of switching to a new vendor, the County of San Benito will save government time and money by keeping its existing vendor. The estimated cost of implementing a new system will be between \$150,000.00 to \$250,000.00.

Cost of Service

The Recorder Department will cover 60%, \$204,000.00, of the contract through accumulated fund balances and service sales; while the remaining 40%, \$136,000.00, will come from the County Clerk Budget, a General Fund Department.

Expiration Date Explanation

Approval of Amendment #1 with Tyler Technologies, Inc. to provide Eagle Recorder Suite, a hosted system and software solutions, will have an effective (retroactive) date of March 31, 2023. Due to exchanging of drafts between Tyler and County the amendment was delayed past the expiration date.

RESOLUTION OR ORDINANCE NEEDED FOR THIS ITEM:

N/A

CONTRACT NEEDED FOR THIS ITEM:

Yes

CONTRACT AND RFP HISTORY:

On March 20, 2018, the County of San Benito signed a contract with Tyler Technologies, Inc., for hosted system and software solutions. The total not to exceed contract was for \$316,945.00.

A National Joint Powers Alliance (NJPA) Request for Proposals (RFP) was published in September 25, 2015 for records management and cashing system. Ten proposals were received, that met the criteria set out in NJPA RFP. The NJPA review group ranked Tyler Technologies Inc., in 1st place with a score of 794 out of a possible 1,000.

LAST CONTRACT AMOUNT OR N/A:

\$316,945.00

STATE IF THIS IS A NEW CONTRACT/ HOW MANY PAST AMENDED CONTRACTS/ OR N/A:

Original Contract: March 20, 2018

STRATEGIC PLAN GOALS: 1. Operational Development & Excellence

Yes

STRATEGIC PLAN GOALS: 2. Planning And Sustainable Growth

Yes

STRATEGIC PLAN GOALS: 3. Technology

Yes

STRATEGIC PLAN GOALS: 4. Community Engagement

Yes

STRATEGIC PLAN GOALS: 5. Health & Safe Community

No

BUDGETED:

Yes

BUDGET ADJUSTMENT NEEDED:

No

SOURCE OF FUNDING:

N/A

UNFUNDED MANDATE:

Yes

SBC BUDGET LINE ITEM NUMBER:

101.20.1125.1000.619.1125

CURRENT FY COST:

\$50,230.95

STAFF RECOMMENDATION:

Approve Amendment #1 with Tyler Technologies, Inc. to provide Eagle Recorder Suite, a hosted system and software solutions, for a period of 5-years, from March 31, 2023 to March 31, 2028 (retroactive, delay due to exchange drafts between Tyler and County), increasing the not to exceed amount by an additional \$340,000.00 or \$68,000.00 per year for 5 years; Authorize the Chair to sign Contract with

Tyler Technologies, Inc.; and Authorize the County Clerk-Recorder/Registrar of Voters to sign any and all change orders for this contract up to \$10,000.00.

BOARD ACTION RESULTS:

Approved Amendment #1 per staff recommendation. (5/0 vote)

ATTACHMENTS:

[Renewal Agreement](#)

[Original Contract](#)

[Fully Executed Amendment #1 Tyler Technologies Agreement](#)