



**SAN BENITO COUNTY
AGENDA ITEM
TRANSMITTAL FORM**

Dom Zanger
District No. 1
Vice-Chair

Kollin Kosmicki
District No. 2
Chair

Mindy Sotelo
District No. 3

Angela Curro
District No. 4

Ignacio Velazquez
District No. 5

Item Number: 1.5

MEETING DATE: 05/20/2025

DEPARTMENT: BEHAVIORAL HEALTH

AGENDA ITEM PREPARER: Noelle Magner-Figueroa

DEPT HEAD/DIRECTOR: Dana Edgull

SUBJECT:

BEHAVIORAL HEALTH DEPARTMENT - D. EDGULL

Approve the professional services contract with Celia Allen Consulting for the term of July 1, 2025, through June 30, 2026, for fiscal and administrative support for the Behavioral Health Departments' fiscal remodel in accordance with the state mandate California Advancing and Innovating Medi-Cal initiative, with a contract total not to exceed \$200,000.00; and authorize Chair to sign said contract.

SBC FILE NUMBER: 810

AGENDA SECTION:

CONSENT AGENDA

BACKGROUND/SUMMARY:

The Behavioral Health Department is a non-general fund department and receives revenue in large part through Medi-Cal billing. The Behavioral Health department's fiscal unit has experienced chronic staffing shortages which has caused delays in billing and in turn causing potential delays in revenue. Additionally, several reports on finances are due to the Department of Health Care Services (DHCS) on a quarterly basis that require an extensive amount of time and research to compile the reports.

Celia Allen Consulting has supported and continues to support the department with the fiscal remodel and to ensure we are in alignment with payment reform through CalAIM. Celia will continue to support the department as we transition to Proposition 1 expectations that requires more fiscal oversight and transparency for the state and community we serve.

Celia Allen Consulting was originally contracted in fiscal year 2022-2023 to assist with the required fiscal

reports and to ensure the billing was caught up and being done accurately. During the first contract, Celia conducted initial assessments of the billing practices within the Behavioral Health department and developed a restructuring for the accounting system. Renewing the contract with Celia Allen Consulting will allow Behavioral Health to receive fiscal and administrative services support to continue to get caught up with billing to increase revenue and meet all of the DHCS reporting requirements.

Celia's has supported the department in avoiding reversion of MHSA funds for FY21/22 and any continued reversion request for FY22/23, closing out fiscal years with the state that has resulted in a recoupment of funds from FY14/15 as the state is currently 10 years behind in completing all cost reports, and helping to forecast future revenue through Medi-Cal for services provided and support the department on ways to increase revenue through productivity and right sizing programming.

As previously stated, this is paid via the non-general fund. Specific funding streams are the MHSA, Medi-Cal, 1991 Realignment and 2011 Realignment.

RESOLUTION OR ORDINANCE NEEDED FOR THIS ITEM:

No

CONTRACT NEEDED FOR THIS ITEM:

Yes

RFP AND BID HISTORY:

There is no RFP history due to the fact that the type of services provided, and necessary knowledge base needed is extremely industry specific there would not be enough qualified candidates who would pursue such a bid.

Finding qualified contractors is difficult therefore when SBCBH finds one willing to contract with SBCBH for such specialized services we generally generate a contract to allow us to utilize them.

LAST CONTRACT AMOUNT OR N/A:

\$200,000

CONTRACT HISTORY (Describe all amendments and previous contracts):

There have been 3 previous contracts with Celia Allen Consulting.

FY 22-23 \$103,410

FY 23-24 \$169,901.25

FY 24-25 \$ 116,812.5 (YTD July 2024 - Feb 2025)

STRATEGIC PLAN GOALS: 1. Operational Development & Excellence

Yes

STRATEGIC PLAN GOALS: 2. Planning And Sustainable Growth

Yes

STRATEGIC PLAN GOALS: 3. Technology

No

STRATEGIC PLAN GOALS: 4. Community Engagement

No

STRATEGIC PLAN GOALS: 5. Health & Safe Community

No

BUDGETED:

Yes

BUDGET ADJUSTMENT NEEDED:

No

SOURCE OF FUNDING:

Non-general Fund

UNFUNDED MANDATE:

N/A

SBC BUDGET LINE ITEM NUMBER:

230.90.2540.1000.619.226 & 228.90.2520.1000.619.226

CURRENT FY COST:

\$116,812.50

STAFF RECOMMENDATION:

1. To Approve the professional services contract with Celia Allen Consulting for the term of July 1, 2025, through June 30, 2026, for fiscal and administrative support for the Behavioral Health Departments' fiscal remodel in accordance with the state mandate California Advancing and Innovating Medi-Cal initiative, with a contract total not to exceed \$200,000.00; and

2. Authorize Chair to sign said contract.

BOARD ACTION RESULTS:

Approved contract per staff recommendation. (5/0 vote)

ATTACHMENTS:

[Contract- Celia Allen Consulting FY25/26](#)
[Fully Executed Contract - Celia Allen Consulting](#)

