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COUNTY ADMINISTRATIVE OFFICER:
Esperanza Colio Warren

COUNTY COUNSEL:
Gregory Priamos

CLERK OF THE BOARD:
Vanessa Delgado

**Agenda Item
Regular Meeting of the
Board of Supervisors
Tuesday, October 14, 2025**

Item Number: 1.6

MEETING DATE: 10/14/2025

DEPARTMENT: COUNTY ADMINISTRATION OFFICE

AGENDA ITEM PREPARER: Dulce Alonso

DEPT HEAD/DIRECTOR: Esperanza Colio Warren

SUBJECT:

COUNTY ADMINISTRATION OFFICE - E. COLIO

1. Approve an equipment lease agreement with Motorola Solutions, INC. for a 10-year term, effective September 23, 2025, through October 1, 2035, in an amount not to exceed \$2,316,434.20 (Principal: \$1,821,269.48 and Interest: \$495,164.72), with annual payments of \$231,643.42 beginning October 1, 2026;
 2. Authorize a one-time expenditure of \$155,000 in FY 2025–26 for software communications required for radio compatibility programming and equipment with the California Radio Interoperable System (CRIS);
 3. Authorize the County Administrative Officer to retroactively approve the 10-year lease agreement and associated software purchase.
- SBC FILE NUMBER 119

AGENDA SECTION:

CONSENT AGENDA

BACKGROUND/SUMMARY:

On August 12, 2025, the Board approved the County Administrative Officer's signing of a \$1,250,000 contract with CalOES for CRIS access and the buildout of repeater sites. At this time, staff had learned that federal funding of \$800,000.00 was no longer earmarked for the communications infrastructure project. Also, the Board directed staff to seek additional funding from our legislators. Additionally, the Board authorized the County Administrative Officer to negotiate a lease for radios and infrastructure and ensure that all county departments, including the Office of the Sheriff, County Probation, and County Public Works, were included. This investment represents a significant step toward improving regional communications, interoperability, and reliability among public safety agencies. This item is being brought back before the Board to clarify the execution of the lease agreement and related elements of the overall

transaction. The lease terms have now been negotiated with the vendor, and staff seek to confirm the Board's direction on finalizing the agreement and completing the associated implementation steps necessary to advance the county's participation in the CRIS network.

CAO met with the internal County Departments to confirm that all county departments' needs were identified and included the total number of devices. Additional devices were identified, and the vendor provided an updated agreement that increased the cost from \$1,299,723 to \$1,821,269 with a lease option. The vendor offered a substantial discount of \$527,790 if the contract was executed by September 23, 2025. The Motorola Solutions, Inc. contract for San Benito County, executed in September 2025, outlines the terms for the county's modernized communication system, which will be compatible with the California Radio Interoperable System (CRIS).

San Benito County's agencies have struggled with an outdated and unreliable radio communications system, interference, and inconsistencies in coverage, with limited funding available for necessary upgrades. After multiple unsuccessful repair attempts, an ad-hoc committee recommended joining the California Radio Interoperable System (CRIS). This modern, statewide digital network provides reliable, interoperable communication with agencies such as CalFIRE, CHP, and Caltrans. The County allocated \$1.85 million in ARPA funds for the project, which remains pending after a preliminary agreement expired. Joining CRIS would deliver digital channels, enhanced coverage, built-in maintenance, and improved communication capabilities for all local public safety departments.

Lease agreement summary

Under this agreement, Motorola Solutions will supply, install, and maintain the radio infrastructure and equipment needed for CRIS integration. The total lease-purchase amount is \$1,821,269, with financing arranged through an equipment lease spanning 10 years at a 4.63% nominal annual interest rate. The lease includes radios, consoles, and supporting infrastructure necessary to modernize and standardize communications countywide.

The payback schedule begins with an initial lease execution on October 1, 2025, followed by 10 annual payments of \$231,643 from October 1, 2026, through October 1, 2035. Each payment covers both principal and interest, gradually reducing the balance to zero by the end of the term. Over the full lease period, the county will pay a total of \$2,316,434, which includes \$495,164 in interest.

Here's the summarized amortization structure:

- Principal amount: \$1,821,269
- Interest rate: 4.63% (annual)
- Term: 10 years
- Annual payment: \$231,643
- Total interest over term: \$495,164
- Final payment date: October 1, 2035

The County of San Benito's contract secures a decade-long financing plan with Motorola to upgrade its communications infrastructure in alignment with CRIS standards, ensuring consistent coverage, interoperability, and long-term maintenance support while distributing repayment evenly over ten years.

In addition to procuring the required equipment, the County must ensure that all devices are equipped with compatible software. An additional software investment of \$155,000 will be required to enable full

functionality and seamless integration with the CRIS network.

FISCAL IMPACT:

No equipment Lease payments will be remitted in the Fiscal Year 2025-2026.

Fiscal Year 2025-2026 includes a payment of \$155,000 for software communications required for radio compatibility programming

STAFF RECOMMENDATION:

1. Approve an equipment lease agreement with Motorola Solutions, INC. for a 10-year term, effective September 23, 2025, through October 1, 2035, in an amount not to exceed \$2,316,434.20 (Principal: \$1,821,269.48 and Interest: \$495,164.72), with annual payments of \$231,643.42 beginning October 1, 2026;
2. Authorize a one-time expenditure of \$155,000.00 in FY 2025–26 for software communications required for radio compatibility programming and equipment with the California Radio Interoperable System (CRIS).
3. Authorize the County Administrative Officer to retroactively approve the 10-year lease agreement and associated software purchase.

ATTACHMENTS:

[Agenda Fact Sheet -Motorola Lease](#)
[09-23-2025 Motorola Solutions, Inc. Contract](#)