

## REPORT TO THE BOARD OF MAYOR & ALDERMEN

**DATE:** March 23, 2026

**FROM:** John Fox, Public Utilities Director

**SUBJECT:** Review of Bids and Award of Contract for Sludge Hauling and Disposal

### INTRODUCTION:

The purpose of this agenda item is to seek Board of Mayor and Aldermen approval of a contract with Waste Connections for the transportation and disposal of sludge, screenings and grit from both the Northwest and Shelton Road Wastewater Treatment Plants. This is for a twelve (12) month contract with the option to extend the contract for four (4) additional successive twelve (12) month periods for up to a cumulative total of sixty (60) months.

### BACKGROUND:

The Town of Collierville contracts with a private vendor to transport and dispose of sludge, screenings, and grit generated at the Northwest and Shelton Road Wastewater Treatment Plants. These materials are by-products of the wastewater treatment process and must be regularly removed and disposed of at approved facilities to maintain plant operations and comply with regulatory requirements. Based on historical production at the treatment plants, sludge and screenings removal occurs regularly throughout the year, making the contract necessary to ensure continuous and reliable waste handling services for the Town's wastewater treatment operations. On average, the Town transports and disposes of approximately 640 loads of sludge and 24 loads of screenings annually.

### DISCUSSION:

On March 4, 2026, bids were opened for TC2026-18, Sludge Hauling & Disposal. The Procurement Division prepared the bid package and notified twenty-eight (28) vendors of the bid opportunity. Eight (8) vendors requested copies of the bid specifications, and four (4) bids were received.

| <u>Vendor Name</u>              | <u>Sludge<br/>Transportation</u> | <u>Sludge<br/>Disposal</u> | <u>Screen &amp; Grit<br/>Disposal</u> | <u>Extra Lift &amp;<br/>Disposal</u> |
|---------------------------------|----------------------------------|----------------------------|---------------------------------------|--------------------------------------|
| Enviro Services & Solutions LLC | \$375.00 /Trip                   | \$55.00 /Ton               | \$4,550 /Month                        | \$2,675 /Each                        |
| L&T Services                    | \$492.00 /Trip                   | \$57.00 /Ton               | N/A                                   | N/A                                  |
| Republic Services               | \$300.00 /Trip                   | \$25.00 /Ton               | \$273.70 /Month                       | \$132.61 /Each                       |
| Waste Connections of Tennessee  | \$146.91 /Trip                   | \$21.14 /Ton               | \$139.40 /Month                       | \$80.00 /Each                        |

Waste Connections of Tennessee submitted the lowest apparent responsive bid, with pricing of \$146.91 per trip to Quad County Landfill for sludge transportation and \$21.14 per ton for sludge disposal at the contractor's site; \$139.40 per trip for screenings and grit disposal; and \$80.00 per ton for extra lifts and disposal at either plant.

Waste Connections of Tennessee meets all requirements for submitting a properly completed bid package in the appropriate classification for this type of project. Additionally, according to the Tennessee Contractor's Licensing Board, there are no recorded complaints lodged against this contractor.

**BUDGET IMPACT:  
FY 2026**

| Fund | Dept. | Obj. Code | Description       | Approved<br>Line Item<br>Budget | Previous<br>Expenses | Proposed<br>Expense                  | Budget<br>Impact |
|------|-------|-----------|-------------------|---------------------------------|----------------------|--------------------------------------|------------------|
| 413  | 52213 | 295       | Landfill Services | \$209,478.84                    | \$112,449.62         | Not to Exceed<br>Available<br>Budget | N/A              |

**ATTACHMENTS:**

[TC2026-18 - Sludge Hauling Disposal Bid Evaluation.pdf](#)

**PROPOSED MOTION:**

To approve a contract with Waste Connections of Tennessee for the transportation and disposal of sludge, screenings, and grit generated at both the Northwest Wastewater Treatment Plant and Shelton Road Wastewater Treatment Plant at a rate of \$146.91 per trip to Quad County Landfill and \$21.14 per ton for sludge hauling and disposal at the contractor's site, \$139.40 per month for screenings and grit disposal, and \$80.00 per extra lift (at either plant).

**Board Action:** Motion By \_\_\_\_\_ Seconded By \_\_\_\_\_

| Vote Total | Hall | Jordan | Robbins | Marshall | Stamps | Fraser |
|------------|------|--------|---------|----------|--------|--------|
| Yes        |      |        |         |          |        |        |
| No         |      |        |         |          |        |        |
| Abstain    |      |        |         |          |        |        |