

REPORT TO THE BOARD OF MAYOR & ALDERMEN

DATE: July 28, 2025

FROM: Dale Lane, Police Chief

SUBJECT: Purchase of AXON Enterprise In-Car Camera Systems

INTRODUCTION:

The purpose of this agenda item is to request approval from the Board of Mayor and Aldermen for the purchase of eight (8) in-car camera systems from AXON Enterprises with extended maintenance support and warranties for five years utilizing the Omnia Cooperative Contract #3544-21-4615, State of Tennessee Participating Addendum # 82619.

BACKGROUND:

In January 2024, the Board of Mayor and Aldermen unanimously approved a contract with AXON Enterprises for the purchase of body-worn cameras. Historically, the Police Department utilized Motorola WatchGuard in-car camera systems; however, these units have reached the end of their service life and are no longer eligible for warranty support. To ensure continuity and compatibility within the department's video evidence platform, the Police Department is requesting approval to purchase AXON in-car camera systems. On July 14, 2025, the Board of Mayor and Aldermen authorized the purchase of nine (9) new police vehicles, eight (8) of which will require the installation of in-car camera systems.

DISCUSSION:

The Police Department is requesting the newly purchased patrol vehicles be equipped with AXON in-car camera systems to ensure seamless integration and compatibility with the department's existing body-worn camera system and video management platform. AXON Enterprises has provided a quote for the five-year purchase of eight (8) in-car camera systems at a cost of \$9,794.83 per unit, to be paid over a five-year term.

The first-year cost totals \$40,659.99 and includes hardware, installation, and licensing, with an initial per-unit cost of \$5,082.50. Of the eight systems, six (6) will be funded through the General Fund, while the hardware only for the remaining two (2) will be funded through the Drug Fund.

The cost for extended warranties and support for years two through five is \$1,178.08 per unit annually, totaling \$9,424.67 for all eight systems over the four-year period. These extended warranty costs will be paid out of the General Fund.

The total five-year cost for all eight (8) AXON in-car camera systems—including hardware, installation, licensing, and extended warranties—is \$78,358.67.

**BUDGET IMPACT:
FY 2026**

Fund	Dept.	Obj. Code	Description	Approved Line Item Budget	Previous Expenses	Proposed Expense ⁽¹⁾	Balance	Budget Impact ⁽²⁾
110	42100	944-1	Transportation Equipment	\$484,287.00	\$409,383.39	\$32,602.57	\$42,301.04	N/A
126	42100	944-1	Transportation Equipment	\$156,938.00	\$145,542.12	\$8,057.42	\$3,338.46	N/A

(1) Complete year one costs for eight cameras, installation, software, and warranties. Drug Fund can only support the hardware costs for the two cameras related to the new Drug Fund vehicles. General Fund will cover the hardware costs of six cameras and the software/warranties for all eight.

(2) There is no impact to the budget in FY 2025. Years 2-5 for the software maintenance and warranties, totaling \$37,698.68, will need to be budgeted in the General Fund in the amount of \$9,424.67 in each year for FYs 2027-2030.

ATTACHMENTS:

[In-Car Camera Quote Cost Analysis - 06-26-25.pdf](#)
[AXON Quote Q-689872-45832BF.pdf](#)

PROPOSED MOTION:

To approve the purchase of eight (8) in-car camera systems, including licenses, and enter into an agreement for 5-year maintenance support and warranties from AXON Enterprises, utilizing the Omnia Cooperative Contract #3544-21-4615 in the amount of \$78,358.67.

Board Action: Motion By _____ Seconded By _____

Vote Total	Hall	Jordan	Robbins	Marshall	Stamps	Fraser
Yes						
No						
Abstain						