

## REPORT TO THE BOARD OF MAYOR & ALDERMEN

**DATE:** January 27, 2025

**FROM:** Mandy Bajusz, Procurement Manager

**SUBJECT:** Acknowledgement of Contract Renewal for Online Auction Services

### **INTRODUCTION:**

The purpose of this agenda item is for the Board of Mayor and Aldermen to acknowledge the automatic contract renewal with GovDeals.com for online auction services.

### **BACKGROUND:**

On January 26, 2009, the Board of Mayor and Aldermen entered into a services contract with GovDeals.com in order to dispose of Town surplus items through their online auction website. The contract was amended on April 13, 2009, to allow GovDeals.com to collect auction proceeds electronically from the winning bidder(s) through credit card, PayPal or wire transfer.

In 2019, Omnia Partners (formerly US Communities) publicly released a request for proposals for auctioneer services and related products. GovDeals.com was awarded the contract which began February 1, 2020, through January 31, 2023, and includes an option to renew for two additional one-year periods for a total of 5 years. With Board of Mayor and Aldermen approval of the contract renewal in January 2021, the Town's current Memorandum of Understanding was transferred to the Omnia Partners cooperative contract (Contract Number R190601).

### **DISCUSSION:**

The contract with GovDeals.com renews automatically unless the Town provides termination notice sixty (60) days prior to the renewal date. This agenda item is a formal acknowledgement by the Board of Mayor Aldermen the Town would like for the contract's automatic renewal to remain active. Staff has been pleased with GovDeals.com auction services for the past twelve (12) months and requests this contract remain active for the next twelve (12) months.

Utilizing GovDeals.com's auction services allows nationwide participation which increases the Town's revenue opportunities for the sale of its surplus items. Procurement staff typically coordinates an auction in the Spring and Fall depending on the number of surplus items ready for disposal. The Town conducted spring and fall auctions in calendar year 2024 with a net result of \$118,038.69. Since 2009, the Town has received surplus sale revenue of \$770,749.69.

### **BUDGET IMPACT:**

There is no budget impact since the costs associated with the services is borne by the purchaser as a percentage of the sale price. The revenue generated from each surplus sale is returned to its respective fund (i.e. General Fund, Drug Fund, Water and Sewer Fund).

### **PROPOSED MOTION:**

To acknowledge the continuation of the online auction services contract with GovDeals.com for the disposal of Town surplus items.

Board Action: Motion By\_\_\_\_\_ Seconded By\_\_\_\_\_

Vote Total	Hall	Jordan	Robbins	Marshall	Stamps	Fraser
Yes						
No						
Abstain						