

## REPORT TO THE BOARD OF MAYOR & ALDERMEN

**DATE:** July 13, 2026

**FROM:** Dale Lane, Police Chief

**SUBJECT:** Purchase of Replacement Vehicles through Statewide Contract and Customization

### **INTRODUCTION:**

The purpose of this agenda item is to request approval from the Board of Mayor and Aldermen for the purchase of four (4) police pursuit SUVs, five (5) administrative/ CID SUVs, and one (1) CVP SUV. The request also includes approval for all necessary equipment installation and vehicle customization to be completed by Dana Safety Supply, Inc. for use by the Police Department.

### **BACKGROUND:**

As part of the FY27 budget, the Police Department received approval to purchase four (4) patrol/police pursuit SUVs, five (5) CID/administrative SUVs, and one (1) CVP SUV. All vehicles scheduled for replacement were evaluated and approved by the Town's Fleet Manager, Allen Hataway, based on vehicle age, mileage, serviceability, intended use, and historical repair costs. Mr. Hataway also approved the specifications for the replacement vehicles.

These vehicles require equipment installation and customization to meet operational standards. The Police Department will utilize Dana Safety Supply through State Contract SWC#202 to complete the customization. Services include the purchase and installation of sirens, light bars, emergency warning lights, center consoles, prisoner partitions, gun racks, moving radar units, and exterior graphics.

### **DISCUSSION:**

Ford of Murfreesboro currently holds State Contract SW#209 for Ford police vehicles. The contract price for the Ford Explorer Police Interceptor Utility (PIU), which meets the Police Department's specifications, is \$45,133.00 per vehicle. Vehicle customization, to be completed by Dana Safety Supply through State Contract SWC#202, is \$22,072.00 per vehicle. The total cost for four (4) fully equipped Ford Explorer PIU patrol SUVs is \$268,820.00. Upon approval, the vehicles will be purchased using funds from the Police Department's operating budget.

Chrysler Dodge Jeep RAM Fiat of Columbia currently holds State Contract SW#209 for Dodge vehicles. The contract price for the Dodge Durango AZI Administrative SUV, which meets the Police Department's specifications, is \$39,791.25 for four (4) vehicles and \$39,396.25 for one (1) vehicle. The price difference is due to the selected exterior paint color. Vehicle customization, to be completed by Dana Safety Supply through State Contract SWC#202, is \$3,565.00 per vehicle. The total cost for five (5) fully equipped Dodge Durango AZI Administrative/CID SUVs is \$216,386.25. Upon approval, the vehicles will be purchased using funds from the Police Department's operating budget. An Intent to Purchase letter, dated May 27, 2026, was previously approved by Town Administrator Molly Mehner and Fleet Manager Allen Hataway and submitted to Chrysler Dodge Jeep RAM Fiat of Columbia through the Finance Department.

Ford of Murfreesboro also currently holds State Contract SW#209 for the replacement CVP vehicle. The Ford Explorer Active, which meets the Police Department's specifications, is priced at \$39,142.00. Vehicle customization, to be completed by Dana Safety Supply through State Contract SWC#202, is \$2,285.00. The total cost for one (1) fully equipped Ford Explorer Active CVP SUV is \$41,427.00. Upon approval, the vehicle will be purchased using funds from the Police Department's operating budget.

**BUDGET IMPACT:  
FY 2027**

| Fund | Dept. | Obj. Code | Description              | Approved Line Item Budget | Previous Expenses | Proposed Expense | Balance     | Budget Impact |
|------|-------|-----------|--------------------------|---------------------------|-------------------|------------------|-------------|---------------|
| 110  | 42100 | 944-1     | Transportation Equipment | \$612,453.00              | \$0.00            | \$526,633.35     | \$85,819.65 | N/A           |

**ATTACHMENTS:**

[Patrol Ford Explorers - Dana Quote SO # 618648 - 06-26-2026.pdf](#)  
[Ford of Murfreesboro - 2026 Explorer PIU Patrol - Quote 07-01-2026.pdf](#)  
[5-Admin Durangos - Letter of Intent.pdf](#)  
[Dodge Durango - Admin - Dana Quote SO # 618658 - 06-26-2026.pdf](#)  
[Ford of Murfreesboro - 2026 Explorer Active Quote CVP - 07-01-2026.pdf](#)  
[CVP Ford Explorer - Dana Quote SO # 618661 - 06-26-2026.pdf](#)  
[Collierville DB Black.pdf](#)  
[Collierville Destroyer Gray.pdf](#)  
[Collierville Night Moves.pdf](#)  
[Collierville Octane Red.pdf](#)  
[Collierville Triple Nickel.pdf](#)

**PROPOSED MOTION:**

To approve the purchase of four (4) Ford Explorer Police Interceptor Utility (PIU) SUVs and one (1) Ford Explorer Active SUV from Ford of Murfreesboro through State Contract SW#209; and five (5) Dodge Durango AZI Administrative SUVs from Chrysler Dodge Jeep RAM Fiat of Columbia through State Contract SW#209, consistent with the previously approved Intent to Purchase letter; and vehicle customization by Dana Safety Supply through State Contract SWC#202, using funds from the Police Department's operating budget, for a total amount of \$526,633.25.

**Board Action:** Motion By \_\_\_\_\_ Seconded By \_\_\_\_\_

| Vote Total | Hall | Jordan | Robbins | Marshall | Stamps | Fraser |
|------------|------|--------|---------|----------|--------|--------|
| Yes        |      |        |         |          |        |        |
| No         |      |        |         |          |        |        |
| Abstain    |      |        |         |          |        |        |