

REPORT TO THE BOARD OF MAYOR & ALDERMEN

DATE: August 24, 2026

FROM: Dale Lane, Police Chief

SUBJECT: Purchase of Axon Fleet Cameras and Year Two Payment for Existing Cameras

INTRODUCTION:

The purpose of this agenda item is to request approval from the Board of Mayor and Aldermen for the purchase of four (4) Fleet in-car camera systems from Axon Enterprises with extended maintenance support and warranties for four years utilizing the Omnia Cooperative Contract #3544-21-4615, State of Tennessee Participating Addendum # 82619. Request is also being sought from the Board of Mayor and Alderman to make payment to Axon Enterprises invoice for year two licenses, technical assurance plan, storage and warranties for eight (8) existing Axon Fleet in-car camera systems in the amount of \$9,424.66.

BACKGROUND:

In July 2025, the Board of Mayor and Aldermen approved the purchase of eight (8) Axon Fleet in-car camera systems, which were installed in eight new Police Department vehicles. The Axon Fleet system was selected to provide consistency with the Axon body-worn cameras already in use by the Police Department and to allow for seamless integration between the two systems. Axon Fleet was also selected as the replacement for the Police Department's aging Motorola WatchGuard in-car camera system, with new vehicles being equipped with Axon cameras as they are purchased.

DISCUSSION:

The initial purchase of the existing eight (8) Axon Fleet in-car camera systems was made on a five-year term, with the hardware, installation, and first-year licensing paid upfront. The current invoice of \$9,424.66 includes the technical assurance plan, storage and warranties for the existing eight (8) cameras. The Police Department is requesting to pay this existing invoice.

To maintain consistency and seamless integration, the Police Department is requesting to purchase four (4) additional Axon Fleet in-car camera systems. These cameras will be installed in four (4) new Police Department patrol vehicles approved by the Board of Mayor and Aldermen on July 13, 2026. The total cost for the four (4) cameras is \$40,098.72, utilizing Omnia Cooperative Contract #3544-21-4615 and State of Tennessee Participating Addendum #82619. The additional cameras will be purchased on a four-year term to be co-termed with the existing eight (8) Axon Fleet in-car camera systems.

The first-year cost for the four (4) additional cameras is \$18,037.41, which includes hardware, installation, and licensing. The initial cost per unit is \$4,509.3525. The cost for licensing, the technical assurance plan, storage, and warranties for years two through four is \$1,838.4425 per unit annually, or \$7,353.77 annually for all four (4) cameras.

**BUDGET IMPACT:
FY 2027**

Fund	Dept.	Obj. Code	Description	Approved Line Item Budget	Previous Expenses	Proposed Expense	Balance	Budget Impact ⁽¹⁾
110	42100	255	Software	\$727,701.00	\$0.00	\$9,424.66	\$718,276.34	\$7,353.77 increase in FY28-30
110	42100	944-1	Transportation Equipment	\$612,453.00	\$526,633.35	\$18,037.41	\$67,782.24	N/A

(1) Future budget years 2028-2030 will need to include additional annual software increase in the amount of \$7,353.77 as detailed below.

Fiscal Year	Fund	Dept.	Obj. Code	Description	Future Commitments
2028	110	42100	255	Software	\$7,353.77
2029	110	42100	255	Software	\$7,353.77
2030	110	42100	255	Software	\$7,353.77

ATTACHMENTS:

[Axon Invoice 8 Existing Fleet Cameras 08-04-2026.pdf](#)

[Axon Quote- 4 Fleet Cameras 07-29-2026 Q-879758-46232KB.pdf](#)

PROPOSED MOTION:

To approve the purchase of four (4) Axon Fleet in-car camera systems and enter into a four-year agreement with Axon Enterprises for maintenance support and warranties in the amount of \$40,098.72. Additionally, to approve payment of the Axon Enterprises invoice for year two licenses, technical assurance plan, storage and warranties for eight (8) existing Axon Fleet in-car camera systems in the amount of \$9,424.66.

Board Action: Motion By _____ Seconded By _____

Vote Total	Hall	Jordan	Robbins	Marshall	Stamps	Fraser
Yes						
No						
Abstain						