

## REPORT TO THE BOARD OF MAYOR & ALDERMEN

**DATE:** March 23, 2026

**FROM:** Shane Richardson, P.E., Deputy Town Engineer

**SUBJECT:** Review of Bids and Award of Contract for the Painting Mast Arms and Decorative Streetlights Project

### **INTRODUCTION:**

The purpose of this agenda item is for the Board of Mayor and Aldermen (BMA) to review bids and consider awarding a contract to Matthews Contract Painting Co. for the Painting of Traffic Signal Mast Arms and Decorative Streetlights project.

### **BACKGROUND:**

When traffic signal mast arms and poles are originally installed, they are painted by the manufacturer prior to installation. The paint applied by the manufacturer is of high quality and usually lasts between eight (8) and ten (10) years before repainting is needed. Beginning in FY 2023-24, the Board decided to put mast arm intersections on a rotating painting schedule to help maintain an acceptable appearance on painted traffic signal mast arms.

### **DISCUSSION:**

This project will consist of a base bid which includes the painting of four intersections, and twenty (20) decorative streetlights located on Winchester Road between Byhalia Road and Schilling Boulevard. The traffic signal mast arm painting will also include pedestrian poles.

The base bid intersections to be repainted are as follows:

1. Market Blvd and Civic Center Dr
2. Byhalia Rd and Maynard Way
3. Byhalia Rd at Kroger Fuel Center
4. Poplar Ave and Hwy 72

After surfaces are prepared, the contractor will apply one coat of Sherwin-Williams Macropoxy 646 Epoxy Mastic primer (or approved equal) and two coats of Sherwin-Williams Acrolon 218 HS Acrylic Polyurethane. Both primer and paint are recommended by the manufacturer for exterior exposure. Life expectancy for paint and primer is eight (8) to ten (10) years for exterior applications.

On March 4, 2026, the Procurement Division accepted bids from two (2) qualified vendors for this project. Three (3) vendors requested copies of the bid packet. The bid consisted of a base bid with fourteen (14) alternates. After a review of the bids, it was determined Matthews Contract Painting Co. was the lowest and most responsive bidder in the amount of \$80,000 for the base bid and \$5,000 for each alternate. The total for the base bid and all the alternates is \$150,000.00. Liquidated damages set at \$100.00 per day.

**Staff Recommendation:** Staff recommends approval of the base bid and alternates for Painting Mast Arms and Decorative Streetlights Project.

<b>Contractor</b>	<b>Bid Amount</b>
Matthews Contract Painting Co.	\$150,000.00
Tri-State Finishing.	\$231,035.00

**BUDGET IMPACT:  
FY2026**

<b>Fund</b>	<b>Dept.</b>	<b>Obj. Code</b>	<b>Description</b>	<b>Approved Line Item Budget</b>	<b>Previous Expenses</b>	<b>Proposed Expense</b>	<b>Balance</b>	<b>Budget Impact</b>
110	43800	269-01	Painting of Mast Arms & Light Poles	\$220,000.00	\$0.00	\$150,000.00	\$70,000.00	N/A

**ATTACHMENTS:**

- [Vicinity Map - Mast Arms.pdf](#)
- [Vicinity Map - E. Winchester Blvd - Street Lights.pdf](#)
- [Bid Tabulation.pdf](#)

**PROPOSED MOTION:**

To approve the contract with Matthews Contract Painting Co. for the Painting of Traffic Signal Mast Arms and Decorative Streetlights project in the amount of \$150,000.00

**Board Action:** Motion By \_\_\_\_\_ Seconded By \_\_\_\_\_

<b>Vote Total</b>	<b>Hall</b>	<b>Jordan</b>	<b>Robbins</b>	<b>Marshall</b>	<b>Stamps</b>	<b>Fraser</b>
<b>Yes</b>						
<b>No</b>						
<b>Abstain</b>						