

REPORT TO THE BOARD OF MAYOR & ALDERMEN

DATE: January 12, 2026

FROM: Dale Lane, Police Chief

SUBJECT: Purchase of Radios from Motorola Solutions

INTRODUCTION:

This agenda item requests approval for the purchase of seven (7) portable radios and three (3) mobile (vehicle) radios from Motorola Solutions in the amount of \$58,673.95. The requested equipment will support ongoing public safety operations and ensure reliable communications for departmental personnel.

BACKGROUND:

In 2014, the Town of Collierville completed a comprehensive upgrade to its communications system, which provides mission-critical radio communications for the Collierville Police Department, Collierville Fire Department, and other Town departments. This project included upgrades to the core radio infrastructure as well as the replacement of user radios deployed in the field. The system has since served as the primary communications platform supporting daily operations, emergency response, and interdepartmental coordination.

DISCUSSION:

Portable and mobile radios are considered lifecycle equipment, with an expected service life based on manufacturer support, technology standards, and operational wear. The radios currently in service with the Town have reached the end of their manufacturer-supported lifecycle. While these radios are expected to continue operating for the foreseeable future, they are no longer repairable if a failure occurs, which increases operational risk.

To address this issue, the Police Department has implemented a phased replacement approach by purchasing a limited number of radios each year. This strategy allows the Town to gradually replace aging equipment, reduce the likelihood of a future large capital expenditure, and maintain reliable communications for public safety personnel. Replacing radios incrementally also helps mitigate the impact of unexpected failures and spreads costs over multiple budget cycles.

Included in this request are three (3) portable radios for three new officer positions approved in the FY26 budget. These radios are required to properly equip new personnel and ensure they are fully integrated into the Town's communications system. All other radios included in this purchase are replacements.

Quotes for the requested equipment were provided by Motorola Solutions in the amount of \$58,673.95. Funding was budgeted in the amount of \$61,000. The Town of Collierville Procurement Department has reviewed the quotes and approved the purchase. The pricing provided utilizes Tennessee State Contract pricing under Contract #21424.

BUDGET IMPACT:**FY 2026**

Fund	Dept.	Obj. Code	Description	Approved Line Item Budget	Previous Expenses	Proposed Expense	Balance	Budget Impact
110	42100	312	Small Items of Equipment	\$196,840.00	\$94,055.92	\$58,673.95	\$44,110.13	N/A

ATTACHMENTS:[CPD Quote - 3283396.pdf](#)[CPD Quote - 3267092.pdf](#)**PROPOSED MOTION:**

To approve the purchase of seven portable radios and three mobile radios from Motorola Solutions in the amount of \$58,673.95.

Board Action: Motion By _____ Seconded By _____

Vote Total	Hall	Jordan	Robbins	Marshall	Stamps	Fraser
Yes						
No						
Abstain						