

## REPORT TO THE BOARD OF MAYOR & ALDERMEN

**DATE:** January 12, 2026

**FROM:** Valesa Wells, Finance Director

**SUBJECT:** Contract Renewal for Online Auction Services

### **INTRODUCTION:**

The purpose of this agenda item is to request the Board of Mayor and Aldermen to approve a contract renewal with Liquidity Services Operations, LLC dba GovDeals.com (GovDeals) for online auction services.

### **BACKGROUND:**

On January 26, 2009, the Board of Mayor and Aldermen entered into a services contract with GovDeals.com in order to dispose of Town surplus items through their online auction website through a U.S. Communities cooperative contract and has renewed the contract's Memorandum of Understanding each year for the last fourteen (14) years.

Most recently, the Town's Memorandum of Understanding was transferred to the Omnia Partners cooperative contract (formerly U.S. Communities) (Contract #R190601) in 2021 and has been managed under the Omnia Partners cooperative contract #R240602 since 2024.

### **DISCUSSION:**

The contract with GovDeals renews automatically unless the Town provides termination notice sixty (60) days prior to the renewal date. Approval of this agenda item formalizes the contract's automatic renewal for the next twelve (12) months. Staff has been pleased with GovDeals.com auction services and reports that the Town's account manager has been particularly helpful with content management and bidder assistance.

Utilizing GovDeals.com's auction services allows nationwide participation which increases the Town's revenue opportunities for the sale of its surplus items. Procurement staff typically coordinates auctions in the Spring and Fall depending on the types and numbers of surplus items ready for disposal. The Town conducted spring and fall auctions in calendar year 2025 with a net result of \$106,931.71. Since 2009, the Town has received surplus sale revenue of \$806,423.71.

### **BUDGET IMPACT:**

There is no negative budget impact since the costs associated with the services are borne by the purchasers as a percentage of the sale price. The revenue generated from each surplus sale is returned to its respective fund (i.e. General Fund, Drug Fund, Water and Sewer Fund).

### **ATTACHMENTS:**

[GovDeals - Contract Renewal.pdf](#)

### **PROPOSED MOTION:**

To approve the renewal of the online auction services contract with Liquidity Services Operations, LLC

dba GovDeals.com for the disposal of Town surplus items through Omnia Partners cooperative contract #R240602.

**Board Action:** **Motion By**\_\_\_\_\_ **Seconded By**\_\_\_\_\_

<b>Vote Total</b>	<b>Hall</b>	<b>Jordan</b>	<b>Robbins</b>	<b>Marshall</b>	<b>Stamps</b>	<b>Fraser</b>
<b>Yes</b>						
<b>No</b>						
<b>Abstain</b>						