



CITY OF KINGMAN COMMUNICATION TO COUNCIL

TO: Honorable Mayor and City Council

FROM: Tina Moline

MEETING DATE: March 3, 2026

AGENDA SUBJECT: ****AMENDED**** Approval of Resolution No. 5599 - the Lease-Purchase and Up-Fitting for 30 Automobiles and 2 Solid Waste Trucks and Providing for Authorization to Enter into Lease Purchase and Escrow Agreements with Cogent Bank

SUMMARY:

This agenda item is requesting the approval for the remaining fiscal year 2025-2026 budgeted vehicles, including thirty (30) new automobiles and two (2) solid waste heavy trucks, along with the costs for up-fitting the vehicles.

- The thirty (30) automobiles will be procured utilizing State Cooperative Purchasing Contract #CTR059323.
- The two (2) solid waste heavy trucks will be procured utilizing Sourcewell Cooperative Contract #032824.
- A request for quotes was submitted to State 48, MHQ, and Airwave for the upfitting costs for the 2026 F-150 Super Crew 4X4 for the Fire Department. State 48 and MHQ submitted a response and State 48 was selected as the lowest bidder.
- The remaining up-fitting costs will be procured utilizing State Cooperative Purchasing Contract #CTR059323.

A formal invitation for bids was conducted for the financing of the automobiles and solid waste heavy trucks. Five responses were received and BankFunding, LLC was selected as the winning bidder with the lowest overall cost. BankFunding, LLC provides financing through Cogent Bank; based on the interest rate being offered by Cogent Bank, city staff is requesting that lease purchase and escrow agreements be entered into with Cogent Bank for the purchase of thirty (30) automobiles from San Tan Ford and two (2) solid waste heavy trucks from Rush Truck Center. The lease purchase agreement with Cogent Bank is included with this agenda item for Council consideration and approval. The up-fitting costs will not be financed and will be paid using FY2025-26 adopted budget amounts.

The costs for the thirty (30) automobiles will be financed at a rate of 3.79% over 5 years; the debt service schedule results in five annual payments in the amount of \$360,326.44. The costs

for the two (2) solid waste heavy trucks will be financed at a rate of 3.88% over ten (10) years; the debt service schedule results in ten annual payments in the amount of \$113,138.46.

The total up-fitting costs for the thirty (30) automobiles (not included in the lease purchase financing) is \$149,128.22 from San Tan Ford and \$33,656.81 from State 48.

These automobiles and up-fitting costs were approved in the FY2025-26 Adopted Budget and 5-Year Capital Improvement Plan.

FISCAL IMPACT:

The General Fund will be impacted from FY27 through FY31 by a total of \$349,399

The Building Maintenance Fund will be impacted from FY27 through FY31 by a total of \$193,795

HURF will be impacted from FY27 through FY31 by a total of \$302,290

The Tourism Fund will be impacted from FY27 through FY31 by a total of \$48,722

The Water Fund will be impacted from FY27 through FY31 by a total of \$807,301

The Wastewater Fund will be impacted from FY27 through FY31 by a total of \$234,188

The Airport Fund will be impacted from FY27 through FY31 by a total of \$48,722

The Solid Waste Fund will be impacted from FY27 through FY36 by a total of \$923,161

STAFF RECOMMENDATION:

Staff recommends Council approve the lease-purchase of thirty (30) automobiles from San Tan Ford and two (2) solid waste heavy trucks from Rush Truck Center along with the up-fitting costs for these vehicles from San Tan Ford and State 48. Staff also recommends Council approve Resolution No. 5599 authorizing the lease and escrow agreements be entered into with Cogent Bank to finance the automobiles and solid waste heavy trucks.

SUGGESTED MOTION:

Approve the lease-purchase of thirty (30) automobiles from San Tan Ford and two (2) solid waste heavy trucks from Rush Truck Center along with the up-fitting costs for these vehicles from San Tan Ford and State 48, and approve Resolution No. 5599 authorizing the lease and escrow agreements be entered into with Cogent Bank to finance the automobiles and solid waste heavy trucks.

ATTACHMENTS:

[Sourcewell Cooperative Contract](#)

[CTR059323 State Cooperative Contract](#)

[Resolution 5599 - Lease Purchase Agreement](#)

[Bid Tabulation](#)

[Vehicle List](#)

[Vehicle Quotes](#)

[Upfitting Quotes](#)

[Lease and Escrow Agreement.pdf](#)