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CITY COUNCIL MEETING AGENDA ITEM REPORT

DATE: October 8, 2025

SUBMITTED BY: David Lindsey, Public Works & Utilities

ITEM TYPE: Contract

AGENDA SECTION: CONSENT AGENDA

SUBJECT: Revised Samsara Fleet Management Quote

SUGGESTED ACTION: Staff recommends approving the revised quote for the Samsara fleet management system to include 45 forward-facing cameras, which will provide documentation and verification of Solid Waste services.

Is this item Quasi-Judicial?

No

Does this item require a public hearing?

No

EXPLANATION:

On September 24, 2025, City Council approved the Master Service Agreement with Samsara. Since then, it has been identified that Solid Waste requires 45 forward-facing dash cameras. The revised total first-year cost is \$42,040.50, with an annual recurring cost of \$59,814.00. This includes both the previously approved 195 GPS/telematics units and the newly requested dash cameras. The system will be procured under a five-year agreement, not to exceed \$299,070.00, utilizing Sourcewell Contract No. 020221-SAM.

FINANCIAL IMPACT:

The necessary funds for this purchase have been allocated across all seventeen (17) divisions within Public Works and Utilities.

ATTORNEY REVIEW/RECOMMENDATION:

Attorney Rudacille had no objections.

SUGGESTED MOTION:

Motion to approve the revised quote for the Samsara fleet management system to include 45 forward-facing cameras to support verification of Solid Waste services.

ATTACHMENTS:

[Revised Samsara Quote](#)