

SUBJECT:

Type I Ambulance Purchases for Fire & Emergency Services.

MEETING DATE:

April 2, 2024

SUBMITTED BY:

Amanda Postelle

SUGGESTED ACTION:

Consider approval of request from Fire & Emergency Services to purchase twelve (12) Type I Ambulances and power load systems from Ten-8 Fire & Safety LLC for a total cost of \$4,920,000.00.

FACTS AND ISSUES:

RFP 2024-011 was issued for the purchase of up to fifteen (15) Type I Ambulances for Fire & Emergency Services. Two proposals were received and evaluated. Ten-8 Fire & Safety LLC was the highest scoring proposal and offered the lowest price per ambulance. Fire would like to purchase twelve (12) ambulances right away, with the option to purchase the remaining three (3) ambulances over a six-year period, dependent on funding. The first four (4) ambulances will be delivered within 28 months, the next four within 32 months and the last four within 36 months.

Ambulances are being replaced through a bump-down plan with the highest mileage frontline ambulances placed in reserve status and the highest millage reserve ambulances deemed for surplus.

In addition to purchasing the ambulances at \$380,000.00 each, a \$30,000.00 allowance per ambulance is included in the price for Ten-8 to purchase and install a Stryker power load system in each ambulance. The power load system is required to hold the department's existing stretchers.

These ambulances were budgeted in SPLOST 2024. The total cost of this purchase from Ten-8 is \$4,560,000.00 for the ambulances and \$360,000.00 for the power load allowance, for a total cost of \$4,920,000.00.

The proposal received from Safe Industries included a price of \$4,757,844.00 for the ambulances and \$362,760.00 for the power loads, for a total cost of \$5,120,604.00.

ATTACHMENTS:

[2024-011 Procurement Summary.pdf](#)