



City of Boynton Beach Agenda Item Request Form

Meeting Date: 04/21/2026

Proposed Resolution No. R26-066- Approve a Piggyback Agreement with Samsara Inc. under Sourcewell Contract #102924-SAM for Fleet Management Technology Services, including GPS tracking, safety cameras, and asset monitoring, in an Annual Amount Not to Exceed \$142,000.

Requested Action: Staff recommends approval of Proposed Resolution No. R26-066.

Explanation of Request: The City currently utilizes Samsara Inc. for fleet GPS tracking, safety cameras, and asset monitoring across multiple departments. The existing agreement expires on April 27, 2026.

The proposed piggyback agreement under Sourcewell Contract #102924-SAM provides competitively solicited pricing and allows the City to continue these services without disruption. The agreement establishes an annual amount not to exceed \$142,000. The term of the agreement will commence upon execution and continue through April 23, 2029, with three (3) one-year renewal options, subject to the terms of the Sourcewell contract. The use of the existing platform avoids transition costs, operational disruption, and retraining associated with implementing a new system.

This purchase will be made under the Piggyback Exemption authorized by the City's Purchasing Policy. Piggyback contracts provide significant value to the City of Boynton Beach by offering a cost-effective and efficient method of procurement. Leveraging contracts competitively awarded by other governmental entities allows the City to avoid issuing its own formal solicitation, which can be time-consuming and resource-intensive. This process accelerates access to needed goods and services while benefiting from favorable pricing achieved through economies of scale. Additionally, piggyback agreements utilize vendors who have already undergone a rigorous competitive evaluation, reducing administrative workload and mitigating risks associated with vendor performance. Overall, piggyback procurement streamlines operations, saves taxpayer dollars, and supports timely and effective service delivery for City departments and residents.

How will this affect city programs or services? This action ensures uninterrupted fleet management services that support daily City operations. Continued use of the Samsara platform maintains real-time vehicle tracking, safety camera systems, and asset monitoring utilized across multiple departments.

These services improve response times, enhance operational efficiency, and strengthen

accountability. No negative impacts to City programs or service levels are anticipated.

Budgeted Item: Yes

Account Line Item and Description: 501-2516-519.46-91 / SOFTWARE MAINTENANCE
431-2515-534.46-91 / SOFTWARE MAINTENANCE

Fiscal Impact: Budgeted item

Attachments:

[R26-066 Agenda_Item__4385-2026_Resolution_for_Samsara_piggyback_agmt.docx](#)

[Exhibit A to Resolution - signed agmt Samsara- City of Boynton Beach Piggyback Agreement](#)

[Samsara Contract 102924](#)

[Exhibit A - Master Agreement - 26-045PB - Samsara Inc](#)

[Samsara 102924 - Pricing Sheet](#)

[COI Samsara](#)