



City of Boynton Beach Agenda Item Request Form

Meeting Date: 08/ 5/2025

Proposed Resolution No. R25-213- Approve the trade-in of the City's existing 2008 SPH fire apparatus for \$350,000 to Brindlee Mountain Fire Apparatus. The trade-in value will be applied directly to reduce the fiscal obligation of the new SPH100 unit currently on order from Sutphen Corporation.

Requested Action: Staff recommends approval of Proposed Resolution No. R25-213.

Explanation of Request: The City of Boynton Beach Fire Rescue Department is in the final stages of receiving a new Sutphen SPH100 aerial apparatus, which was procured under a prior purchase order (PO# 230926). Since that time, the City has negotiated a trade-in arrangement to offset a portion of the cost of the new unit.

Sutphen Corporation has issued a revised proposal reflecting a \$350,000 trade-in credit for the City's existing 2008 SPH apparatus. This offer, provided through Brindlee Mountain Fire Apparatus, represents a cost-saving opportunity and will be applied directly to reduce the final purchase price of the new unit. Payment will be made by Brindlee Mountain Fire Apparatus directly to Sutphen Corporation. This trade-in would fall under the procurement exemption of single-source.

This trade-in arrangement was not part of the original purchase quote but was pursued to maximize asset value and reduce the City's financial obligation. Final acceptance of the trade-in offer is contingent upon the City providing current pump and aerial certifications, as well as other required documentation, prior to releasing the unit.

How will this affect city programs or services? To facilitate a seamless transition and prevent operational disruptions, the existing unit will remain in service until approximately 30 days before delivery of the new apparatus.

Budgeted Item: Yes

Account Line Item and Description: Vehicle Purchases- Fire Department 501-2516-519.64-33

Fiscal Impact: This is a budgeted item.

Attachments:

[R25-213 Agenda_Item_3438-2025_Resolution_for_vehicle_trade_in.docx](#)

Exhibit A to Resolution - BOYNTON BEACH SPH REVISED PROPOSAL.pdf
PO 230926.pdf